



NATALIE A. HUBLEY
PRESIDENT

COMMONWEALTH AUTOMOBILE REINSURERS

101 Arch Street, Suite 400 Boston, Massachusetts 02110
www.commauto.com 617-338-4000

RECORDS OF MEETING

LOSS RESERVING COMMITTEE – JUNE 4, 2018

Members Present

Ms. Lynellen Ramirez – Chair	Arbella Insurance Group
Mr. Jonathan Blake ⁽¹⁾	The Hanover Insurance Company
Ms. Melissa Vaughn ⁽²⁾	Safety Insurance Company

Substituted for:

⁽¹⁾ Ms. Alyssa Potter
⁽²⁾ Mr. Glenn Hiltpold

Not in Attendance:
Mr. Warren Ehrlich, MAPFRE U.S.A. Corporation

18.01 Records of Previous Meeting

The Committee unanimously voted to approve the Records of the Loss Reserving Committee meeting of March 9, 2018. The Records have been distributed and are on file.

18.04 Quality of Current Quarter Reporting

Mr. Timothy Galligan advised the Committee that there were no accrual adjustments for the current accounting quarter.

In response to increasing deficit results related in part to large loss activity, Mr. Galligan reviewed with the Committee the procedures CAR staff uses when reviewing the data quality of large claims. The focus has been on changes in incurred losses during the current quarter, the identification of claims in which the reserves changed significantly, and monitoring claims that experienced payment activity significantly higher than the prior quarter's reserve. Mr. Galligan informed the Committee of enhancements to the large claim reports. An example of a change is the addition of limit code, which will assist in identifying claims with the potential for growth. These claims would be verified by CAR staff for reasonability and include confirmation with the Servicing Carriers when necessary.

The Committee discussed this topic in detail, and agreed with Staff's approach. The Committee requested CAR staff to create additional exhibits for the next meeting that split the AOBI losses into large losses and excluding large losses. This approach would allow for an additional data point in helping the Committee select ultimate losses.

Finally, Mr. Galligan reminded the Committee that large claims displayed on the data quality reports can be further reviewed by CAR Staff if a Committee member expresses any concerns.

18.05 Selection of Ultimate Losses

Private Passenger Bodily Injury, Property Damage, and No Fault Pools

P.P. No Fault

Accident Year 2009:

Ms. Lynellen Ramirez recommended that the average paid/incurred indication be selected as the current ultimate valuation for accident year 2009.

Accident Year 2010:

Ms. Ramirez recommended the average paid/incurred indication. This resulted in an ultimate loss of \$0.4 million and a loss ratio of 2.024 including rate deviated premium for accident year 2010.

The Committee unanimously voted to accept the above recommendations for Private Passenger No Fault.

P.P. Bodily Injury

Accident Year 2009:

Ms. Lynellen Ramirez recommended that the average paid/incurred indication be selected as the current ultimate valuation for accident year 2009.

Accident Year 2010:

Ms. Ramirez recommended the average paid/incurred indication. This resulted in an ultimate loss of \$0.8 million and a loss ratio of 0.874 including rate deviated premium for accident year 2010.

The Committee unanimously voted to accept the above recommendations for Private Passenger Bodily Injury.

P.P. Property Damage Liability

Accident Year 2009:

Ms. Lynellen Ramirez recommended that the average paid/incurred indication be selected as the current ultimate valuation for accident year 2009.

Accident Year 2010:

Ms. Ramirez recommended the average paid/incurred indication. This resulted in an ultimate loss of \$0.6 million and a loss ratio of 0.663 including rate deviated premium for accident year 2010.

The Committee unanimously voted to accept the above recommendations for Private Passenger Property Damage Liability.

Current ultimate valuations selected for P.P. Liability are:

(Values in Millions)

AY	PPBI	PPNF	PPDDL	Total	AY LR	AY LR w/Rat Dev
2009	26.1	8.6	20.0	54.8	98.3	91.3
2010	0.8	0.4	0.6	1.9	98.1	90.1

Private Passenger Collision and Other Than Collision

P.P. Collision

Accident Year 2009:

Ms. Lynellen Ramirez recommended that the average paid indication be selected as the current ultimate valuation for accident year 2009.

Accident Year 2010:

Ms. Ramirez recommended selecting the paid indication of \$0.7 million for accident year 2010. This resulted in a loss ratio of 0.916 including rate deviated premium.

The Committee unanimously voted to accept the above recommendations for Private Passenger Collision.

P.P. Other Than Collision

Accident Year 2009:

Ms. Lynellen Ramirez recommended that the average paid indication be selected as the current ultimate valuation for accident year 2009.

Accident Year 2010:

Ms. Ramirez recommended selecting the paid indication of \$0.3 million for accident year 2010. This resulted in a loss ratio of 0.842 including rate deviated premium.

The Committee unanimously voted to accept the above recommendations for Private Passenger Other Than Collision.

Current ultimate valuations selected for P.P. Physical Damage are:

(Values in Millions)

AY	PPCOLL	PPOTC	TOTAL	AY LR	AY LR w/Rat Dev
2009	19.0	7.7	26.8	98.7	92.0
2010	0.7	0.3	0.9	95.7	89.4

All Other Bodily Injury, Property Damage, and No Fault Pools

A.O. No Fault

Accident Years 2009 - 2011:

Mr. Jonathan Blake recommended using the incurred loss projections based on the “latest 8 M-M” methodology for accident years 2009 - 2011.

Accident Year 2012:

Mr. Blake recommended using the average paid/incurred indication based on the “latest 12 M-M” methodology for accident year 2012.

Accident Years 2013:

Mr. Blake recommended using the incurred loss projection based on the “latest 8 M-M” methodology for accident year 2013.

Accident Years 2014:

Mr. Blake recommended using the incurred loss projection based on the “latest 12 M-M” methodology for accident year 2014.

Accident Years 2015:

Mr. Blake recommended using the average paid/incurred indication based on the “latest 8 M-M” methodology for accident year 2015.

Accident Year 2016:

Mr. Blake recommended using the average of prior quarter’s selected loss ratio and the current quarter’s incurred loss ratio projection based on the “latest 8” methodology for accident year 2016.

Accident Year 2017:

Mr. Blake recommended using the average of prior quarter’s selected loss ratio and the current quarter’s incurred loss ratio projection based on the “latest 8” methodology for accident year 2017.

Accident Year 2018:

Mr. Blake recommended using the incurred loss projection based on the “latest 12 M-M” methodology for accident year 2018. This resulted in an ultimate valuation of \$1.3 million, with a loss ratio of .885.

The Committee unanimously voted to accept the above recommendations for All Other No Fault.

A.O. Bodily Injury

Accident Years 2009 - 2011:

Ms. Vaughn recommended using the incurred loss projections based on the “latest 12 M-M” methodology for accident years 2009 - 2011.

Accident Years 2012 - 2013:

Ms. Vaughn recommended using the incurred loss projections based on the “latest 8” methodology for accident years 2012 - 2013.

Accident Years 2014 - 2015:

Ms. Vaughn recommended using the incurred loss projections based on the “latest 12 M-M” methodology for accident years 2014 - 2015.

Accident Years 2016:

Ms. Vaughn originally recommended using the incurred loss projection of \$86.0 million, based on the “latest 12 M-M” methodology for accident year 2016. After some discussion, the Committee felt a higher selection was warranted, and Ms. Vaughn recommended using the incurred loss projection of \$87.8 million, based on the “latest 8 M-M” methodology.

Accident Year 2017:

Ms. Vaughn recommended using the incurred loss projection based on the “latest 12 M-M” methodology for accident year 2017.

Accident Year 2018:

Ms. Vaughn recommended using the incurred loss projection based on the “latest 8” methodology for accident year 2018, resulting in an ultimate loss of \$21.8 million and a loss ratio of 1.018.

The Committee unanimously voted to accept the above recommendations for All Other Bodily Injury.

A.O. Property Damage Liability

Accident Years 2009 - 2016:

Mr. Jonathan Blake recommended that the incurred loss projections based on the “latest 8 M-M” methodology for accident years 2009 - 2016.

Accident Year 2017:

Mr. Blake recommended using an average of the prior quarter’s selected loss and the current quarter’s incurred loss projection based on the “latest 8 M-M” methodology for accident year 2017.

Accident Year 2018:

Mr. Blake recommended using the incurred loss projection based on the “latest 8 M-M” methodology for accident year 2018, resulting in an ultimate loss of \$9.7 million, and a loss ratio of 0.823.

The Committee unanimously voted to accept the above recommendations for All Other Property Damage Liability.

Current ultimate valuations selected for A.O. Liability are:

(Values in Millions)

AY	AOBI	AONF	AOPDL	TOTAL	AY LR
2009	41.0	3.0	16.1	60.0	69.9
2010	38.8	2.9	17.3	59.0	78.1
2011	38.0	2.6	18.4	59.0	84.5
2012	31.2	2.3	16.4	50.0	69.3
2013	42.6	3.1	18.6	64.3	80.0
2014	54.0	3.7	22.7	80.4	87.5
2015	51.0	4.1	29.0	84.1	79.1
2016	87.8	5.4	30.1	123.4	102.6
2017	89.1	5.0	36.6	130.7	98.9
2018	21.8	1.3	9.7	32.7	94.6

All Other Collision and Other Than Collision

A.O. Collision

Mr. Warren Ehrlich was not in attendance, but forwarded his recommendations to the Chair prior to the meeting.

Accident Years 2009 - 2016

Mr. Ehrlich recommended using the average paid indications for accident years 2009 – 2016.

Accident Year 2017:

Mr. Ehrlich recommended using the average of the current quarter's indicated ultimate loss and the prior quarter's selected ultimate loss for accident year 2017.

Accident Year 2018:

Mr. Ehrlich recommended using the average of the current quarter's indicated loss ratio for accident year 2018 and the accident year 2017 selected loss ratio. This results in a loss ratio of 0.912 and an ultimate loss of \$7.5 million for accident year 2018.

The Committee unanimously voted to accept the above recommendations for A.O. Collision.

A.O. Other Than Collision

Accident Years 2009 - 2016

Mr. Ehrlich recommended using the average paid indications for accident years 2009 – 2016.

Accident Year 2017:

Mr. Ehrlich recommended using 40% of the current quarter's indicated loss ratio and 60% of the prior quarter's selected loss ratio for accident year 2017.

Accident Year 2018:

Mr. Ehrlich recommended using the average of the current quarter's indicated loss ratio for accident year 2018 and the accident year 2017 selected loss ratio. This results in a loss ratio of 0.773 and an ultimate loss of \$2.5 million for accident year 2018.

The Committee unanimously voted to accept the above recommendations for A.O. Other Than Collision.

Current ultimate valuations selected for A.O. Physical Damage are:
(Values in Millions)

AY	AOCOLL	AOOTC	TOTAL	AY LR
2009	10.4	4.8	15.3	58.9
2010	10.2	4.6	14.8	72.9
2011	10.4	4.8	15.2	82.5
2012	9.8	6.1	15.9	81.7
2013	12.0	6.1	18.1	82.9
2014	14.6	7.0	21.6	83.1
2015	21.6	7.9	29.5	87.5
2016	25.7	8.6	34.3	85.8
2017	28.7	9.0	37.8	87.4
2018	7.5	2.5	9.9	87.3

18.06 Policy Year Deficit and Loss Ratio Report

Mr. Galligan presented an exhibit displaying an alternative methodology for distributing IBNR from Accident Year to Policy Year, based on outstanding losses. The Committee discussed the exhibit and used it for reasonability checks on the current Premium IBNR distribution methodology. The Committee requested Staff to prepare the exhibit on a quarterly basis. (Docket #LR18.06, Exhibit #3).

After reviewing the distribution of selected accident year ultimate losses to policy year, the Committee agreed to the following shift of reserves:

AO Bodily Injury	\$200,000 from PY 2017 to PY 2018
AO Bodily Injury	\$3,800,000 from PY 2017 to PY 2016
AO Bodily Injury	\$2,000,000 from PY 2015 to PY 2016
AO Bodily Injury	\$2,000,000 from PY 2015 to PY 2014
AO No Fault	\$50,000 from PY 2017 to PY 2018
AO No Fault	\$250,000 from PY 2017 to PY 2016
AO No Fault	\$150,000 from PY 2015 to PY 2016
AO PDL	\$125,000 from PY 2016 to PY 2018
AO PDL	\$225,000 from PY 2016 to PY 2017
AO PDL	\$400,000 from PY 2016 to PY 2015
AO Collision	\$150,000 from PY 2017 to PY 2018
AO Collision	\$50,000 from PY 2016 to PY 2018
AO OTC	\$75,000 from PY 2017 to PY 2018

The final versions of the Policy Year Deficit and the Accident Year to Policy Year Loss Ratio reports of the Loss Reserving Committee to the Governing Committee are available. (Docket #LR18.06, Exhibit #2) and (Docket #LR18.05, Exhibit #36)

18.07 Latest Valuation of Ultimate Projections

The latest deficit projections for policy years 2015, 2016, and 2017 were reviewed and finalized as follows:

	<u>Commercial (in millions)</u>
2017	(\$34.6)
2016	(\$42.8)
2015	(\$17.9)

Please refer to (Docket #LR18.07, Exhibit #7) for additional details relating to the policy year ultimate deficits for 2015-2017.

Premium Projections

Policy Year 2015

Policy year 2015 commercial ultimate premium is estimated using an average of the annual and quarterly premium development methods.

Policy Year 2016

Policy year 2016 commercial ultimate premium is estimated using an average of the annual and quarterly premium development methods. The premium estimate increased \$100,000 from the prior quarter.

Policy Year 2017

Policy year 2017 commercial ultimate premium is estimated using an average of the annual and quarterly premium development methods. The premium estimate increased \$500,000 from the prior quarter.

Loss Ratios

The ultimate loss ratios for policy years 2015-2017 are set equal to the selected loss ratios as of the quarter ending March 31, 2018.

Expense Ratios

Policy Years 2015 and 2016

Policy years 2015 and 2016 expense ratios are set equal to the latest reported value, which reflects all true-up adjustments to date.

Policy Year 2017

The policy year 2017 ultimate expense ratio of 25.1% is a weighted average of expenses for both commercial risks, taxis, limousines, and car service.

The commercial expense ratio is based on the approved expense allowance of \$396 per exposure converted to a percent of premium, plus premium tax and commission.

The taxi/limousine/car service expense ratios are based on the approved expense allowances converted to a percent of premium plus premium tax and commission. The expense allowance per exposure amounts are \$1,082 for taxi, \$601 for limousine, and \$701 for car service.

SHANNON CHIU
Actuarial/Statistical Analyst

Attachments

Boston, Massachusetts
June 12, 2018

Methodology Comparison
Allocation of IBNR from AY to PY - Outstanding Loss Method
As of March, 2018
Commercial using LFS Numbers

Bodily Injury

				Premium Method					Outstanding Losses Method *	
	AY IBNR	PY Earn Prem	PY PD+OS Loss	PY IBNR	Shifted Amt	Final PY IBNR	Final Losses	PY Loss Ratio	PY IBNR	PY Loss Ratio
2018	15,462	2,828	513	2,059	200	2,259	2,772	0.980	1,265	0.629
2017	32,220	60,403	30,080	36,987	-4,000	32,987	63,067	1.044	28,201	0.965
2016	16,278	82,185	70,373	17,482	5,800	23,282	93,655	1.140	27,025	1.185
2015	4,428	73,046	56,267	10,353	-4,000	6,353	62,620	0.857	9,462	0.900
2014	759	63,761	45,098	2,160	2,000	4,160	49,258	0.773	2,722	0.750
2013	-68	57,330	54,993	1,174	0	1,174	56,167	0.980	451	0.967
2012	-105	50,390	39,686	-1,241	0	-1,241	38,445	0.763	-152	0.785
	68,974			68,974					68,974	

No Fault

				Premium Method					Outstanding Losses Method *	
	AY IBNR	PY Earn Prem	PY PD+OS Loss	PY IBNR	Shifted Amt	Final PY IBNR	Final Losses	PY Loss Ratio	PY IBNR	PY Loss Ratio
2018	46	193	103	6	50	56	159	0.824	6	0.565
2017	-1,803	4,034	4,540	-1,012	-300	-1,312	3,228	0.800	-1,184	0.832
2016	-479	5,319	6,230	-1,064	400	-664	5,566	1.046	-847	1.012
2015	-37	4,776	5,148	-209	-150	-359	4,789	1.003	-242	1.027
2014	47	4,038	3,887	36	0	36	3,923	0.972	37	0.972
2013	13	3,442	3,431	22	0	22	3,453	1.003	4	0.998
2012	10	2,708	2,677	18	0	18	2,695	0.995	23	0.997

Property Damage Liability

				Premium Method					Outstanding Losses Method *	
	AY IBNR	PY Earn Prem	PY PD+OS Loss	PY IBNR	Shifted Amt	Final PY IBNR	Final Losses	PY Loss Ratio	PY IBNR	PY Loss Ratio
2018	3,610	1,530	654	481	125	606	1,260	0.824	343	0.652
2017	2,021	33,443	23,701	4,521	225	4,746	28,447	0.851	4,689	0.849
2016	95	39,993	32,788	712	-750	-38	32,750	0.819	652	0.836
2015	-21	35,968	29,647	-33	400	367	30,014	0.834	28	0.825
2014	0	30,639	25,572	10	0	10	25,582	0.835	-7	0.834
2013	1	25,884	19,896	102	0	102	19,998	0.773	1	0.769
2012	0	21,533	18,313	-87	0	-87	18,226	0.846	0	0.850

Collision

				Premium Method					Outstanding Losses Method *	
	AY IBNR	PY Earn Prem	PY PD+OS Loss	PY IBNR	Shifted Amt	Final PY IBNR	Final Losses	PY Loss Ratio	PY IBNR	PY Loss Ratio
2018	1,493	1,134	601	199	200	399	1,000	0.882	126	0.641
2017	-2,784	22,957	21,384	-425	-150	-575	20,809	0.906	64	0.934
2016	-243	29,556	28,724	-1,228	-50	-1,278	27,446	0.929	-1,614	0.917
2015	77	26,776	24,949	-96	0	-96	24,853	0.928	-68	0.929
2014	4	20,350	17,164	-2	0	-2	17,162	0.843	37	0.845
2013	0	15,817	13,761	0	0	0	13,761	0.870	2	0.870
2012	0	12,352	10,436	0	0	0	10,436	0.845	0	0.845

Comprehensive

				Premium Method					Outstanding Losses Method *	
	AY IBNR	PY Earn Prem	PY PD+OS Loss	PY IBNR	Shifted Amt	Final PY IBNR	Final Losses	PY Loss Ratio	PY IBNR	PY Loss Ratio
2018	976	434	125	130	75	205	330	0.760	98	0.514
2017	556	9,012	5,321	1,166	-75	1,091	6,412	0.711	1,161	0.719
2016	38	12,104	9,217	263	0	263	9,480	0.783	292	0.786
2015	7	10,873	8,238	14	0	14	8,252	0.759	23	0.760
2014	2	9,149	7,204	6	0	6	7,210	0.788	4	0.788
2013	0	8,039	6,537	0	0	0	6,537	0.813	1	0.813
2012	0	8,087	6,920	0	0	0	6,920	0.856	0	0.856

Total

				Premium Method					Outstanding Losses Method *	
	AY IBNR	PY Earn Prem	PY PD+OS Loss	PY IBNR	Shifted Amt	Final PY IBNR	Final Losses	PY Loss Ratio	PY IBNR	PY Loss Ratio
2018	21,587	6,119	1,996	2,875	650	3,525	5,521	0.902	1,838	0.627
2017	30,210	129,849	85,026	41,237	-4,300	36,937	121,963	0.939	32,930	0.908
2016	15,689	169,157	147,332	16,165	5,400	21,565	168,897	0.998	25,507	1.022
2015	4,454	151,439	124,249	10,029	-3,750	6,279	130,528	0.862	9,202	0.881
2014	812	127,937	98,925	2,210	2,000	4,210	103,135	0.806	2,793	0.795
2013	-54	110,512	98,618	1,298	0	1,298	99,916	0.904	458	0.897
2012	-95	95,070	78,032	-1,310	0	-1,310	76,722	0.807	-129	0.819

QUARTER ENDING: MARCH 31, 2018

EXHIBIT # 2

PAGE 1 Of 4

Private Passenger LIABILITY	<u>PY 2018</u>	<u>PY 2017</u>	<u>PY 2016</u>	<u>PY 2015</u>
	@03 Mos	@15 Mos		
Written Premium	0	0	0	0
Written Premium Accrued	0	0	0	0
Unearned Premium Current	0	0	0	0
Total Earned Premium	0	0	0	0
Reported Losses	0	0	0	0
I.B.N.R. Reserve	0	0	0	0
Total Incurred Losses	0	0	0	0
Loss Ratio	0.000	0.000	0.000	0.000
Ceding Expenses & Commissions	0	0	0	0
Ceding Expenses Accrued	0	0	0	0
Rate Deviation	0	0	0	0
Rate Deviation Expense All.	0	0	0	0
Deferred Acquisition Costs	0	0	0	0
Expense Ratio to Earned Premium	0.000	0.000	0.000	0.000
C.A.R. Underwriting Deficit	0	0	0	0
Private Passenger PHYSICAL DAMAGE	<u>PY 2018</u>	<u>PY 2017</u>	<u>PY 2016</u>	<u>PY 2015</u>
	@03 Mos	@15 Mos		
Written Premium	0	0	0	0
Written Premium Accrued	0	0	0	0
Unearned Premium Current	0	0	0	0
Total Earned Premium	0	0	0	0
Reported Losses	0	0	0	0
I.B.N.R. Reserve	0	0	0	0
Total Incurred Losses	0	0	0	0
Loss Ratio	0.000	0.000	0.000	0.000
Ceding Expenses & Commissions	0	0	0	0
Ceding Expenses Accrued	0	0	0	0
Rate Deviation	0	0	0	0
Rate Deviation Expense All.	0	0	0	0
Deferred Acquisition Costs	0	0	0	0
Expense Ratio to Earned Premium	0.000	0.000	0.000	0.000
C.A.R. Underwriting Deficit	0	0	0	0
Private Passenger ALL	<u>PY 2018</u>	<u>PY 2017</u>	<u>PY 2016</u>	<u>PY 2015</u>
	@03 Mos	@15 Mos		
Written Premium	0	0	0	0
Written Premium Accrued	0	0	0	0
Unearned Premium Current	0	0	0	0
Total Earned Premium	0	0	0	0
Reported Losses	0	0	0	0
I.B.N.R. Reserve	0	0	0	0
Total Incurred Losses	0	0	0	0
Loss Ratio	0.000	0.000	0.000	0.000
Ceding Expenses & Commissions	0	0	0	0
Ceding Expenses Accrued	0	0	0	0
Rate Deviation	0	0	0	0
Rate Deviation Expense All.	0	0	0	0
Deferred Acquisition Costs	0	0	0	0
Expense Ratio to Earned Premium	0.000	0.000	0.000	0.000
C.A.R. Underwriting Deficit	0	0	0	0

QUARTER ENDING: MARCH 31, 2018

EXHIBIT # 2

PAGE 2 Of 4

Private Passenger LIABILITY	<u>PY 2014</u>	<u>PY 2013</u>	<u>PY 2012</u>	<u>PY 2011</u>
Written Premium	0	0	0	0
Written Premium Accrued	0	0	0	0
Unearned Premium Current	0	0	0	0
Total Earned Premium	0	0	0	0
Reported Losses	0	0	0	0
I.B.N.R. Reserve	0	0	0	0
Total Incurred Losses	0	0	0	0
Loss Ratio	0.000	0.000	0.000	0.000
Ceding Expenses & Commissions	0	0	0	0
Ceding Expenses Accrued	0	0	0	0
Rate Deviation	0	0	0	0
Rate Deviation Expense All.	0	0	0	0
Deferred Acquisition Costs	0	0	0	0
Expense Ratio to Earned Premium	0.000	0.000	0.000	0.000
C.A.R. Underwriting Deficit	0	0	0	0
Private Passenger PHYSICAL DAMAGE	<u>PY 2014</u>	<u>PY 2013</u>	<u>PY 2012</u>	<u>PY 2011</u>
Written Premium	0	0	0	0
Written Premium Accrued	0	0	0	0
Unearned Premium Current	0	0	0	0
Total Earned Premium	0	0	0	0
Reported Losses	0	0	0	0
I.B.N.R. Reserve	0	0	0	0
Total Incurred Losses	0	0	0	0
Loss Ratio	0.000	0.000	0.000	0.000
Ceding Expenses & Commissions	0	0	0	0
Ceding Expenses Accrued	0	0	0	0
Rate Deviation	0	0	0	0
Rate Deviation Expense All.	0	0	0	0
Deferred Acquisition Costs	0	0	0	0
Expense Ratio to Earned Premium	0.000	0.000	0.000	0.000
C.A.R. Underwriting Deficit	0	0	0	0
Private Passenger ALL	<u>PY 2014</u>	<u>PY 2013</u>	<u>PY 2012</u>	<u>PY 2011</u>
Written Premium	0	0	0	0
Written Premium Accrued	0	0	0	0
Unearned Premium Current	0	0	0	0
Total Earned Premium	0	0	0	0
Reported Losses	0	0	0	0
I.B.N.R. Reserve	0	0	0	0
Total Incurred Losses	0	0	0	0
Loss Ratio	0.000	0.000	0.000	0.000
Ceding Expenses & Commissions	0	0	0	0
Ceding Expenses Accrued	0	0	0	0
Rate Deviation	0	0	0	0
Rate Deviation Expense All.	0	0	0	0
Deferred Acquisition Costs	0	0	0	0
Expense Ratio to Earned Premium	0.000	0.000	0.000	0.000
C.A.R. Underwriting Deficit	0	0	0	0

QUARTER ENDING: MARCH 31, 2018

EXHIBIT # 2

PAGE 3 Of 4

All Other LIABILITY	<u>PY 2018</u>	<u>PY 2017</u>	<u>PY 2016</u>	<u>PY 2015</u>
	@03 Mos	@15 Mos		
Written Premium	33,718	139,213	127,497	113,790
Written Premium Accrued	0	0	0	0
Unearned Premium Current	29,167	41,333	0	0
Total Earned Premium	4,551	97,880	127,497	113,790
Reported Losses	1,269	58,319	109,390	91,062
I.B.N.R. Reserve	2,921	36,421	22,580	6,361
Total Incurred Losses	4,190	94,740	131,970	97,423
Loss Ratio	0.921	0.968	1.035	0.856
Ceding Expenses & Commissions	8,038	35,662	32,492	29,102
Ceding Expenses Accrued	0	0	0	0
Deferred Acquisition Costs	6,953	10,588	0	0
Expense Ratio to Earned Premium	0.238	0.256	0.255	0.256
C.A.R. Underwriting Deficit	(724)	(21,934)	(36,965)	(12,735)
All Other PHYSICAL DAMAGE	<u>PY 2018</u>	<u>PY 2017</u>	<u>PY 2016</u>	<u>PY 2015</u>
	@03 Mos	@15 Mos		
Written Premium	11,945	45,062	41,660	37,649
Written Premium Accrued	0	0	0	0
Unearned Premium Current	10,377	13,093	0	0
Total Earned Premium	1,568	31,969	41,660	37,649
Reported Losses	727	26,705	37,942	33,187
I.B.N.R. Reserve	604	516	(1,015)	(82)
Total Incurred Losses	1,331	27,221	36,927	33,105
Loss Ratio	0.849	0.851	0.886	0.879
Ceding Expenses & Commissions	2,852	11,612	10,675	9,676
Ceding Expenses Accrued	0	0	0	0
Deferred Acquisition Costs	2,477	3,373	0	0
Expense Ratio to Earned Premium	0.239	0.258	0.256	0.257
C.A.R. Underwriting Deficit	(138)	(3,491)	(5,942)	(5,132)
All Other ALL	<u>PY 2018</u>	<u>PY 2017</u>	<u>PY 2016</u>	<u>PY 2015</u>
	@03 Mos	@15 Mos		
Written Premium	45,663	184,275	169,157	151,439
Written Premium Accrued	0	0	0	0
Unearned Premium Current	39,544	54,426	0	0
Total Earned Premium	6,119	129,849	169,157	151,439
Reported Losses	1,996	85,024	147,332	124,249
I.B.N.R. Reserve	3,525	36,937	21,565	6,279
Total Incurred Losses	5,521	121,961	168,897	130,528
Loss Ratio	0.902	0.939	0.998	0.862
Ceding Expenses & Commissions	10,890	47,274	43,167	38,778
Ceding Expenses Accrued	0	0	0	0
Deferred Acquisition Costs	9,430	13,961	0	0
Expense Ratio to Earned Premium	0.239	0.257	0.255	0.256
C.A.R. Underwriting Deficit	(862)	(25,425)	(42,907)	(17,867)

QUARTER ENDING: MARCH 31, 2018

EXHIBIT # 2

PAGE 4 Of 4

All Other LIABILITY	<u>PY 2014</u>	<u>PY 2013</u>	<u>PY 2012</u>	<u>PY 2011</u>
Written Premium	98,439	86,656	74,631	70,343
Written Premium Accrued	0	0	0	0
Unearned Premium Current	0	0	0	0
Total Earned Premium	98,439	86,656	74,631	70,343
Reported Losses	74,554	78,321	60,677	55,562
I.B.N.R. Reserve	4,206	1,298	(1,310)	(6)
Total Incurred Losses	78,760	79,619	59,367	55,556
Loss Ratio	0.800	0.919	0.795	0.790
Ceding Expenses & Commissions	25,700	23,309	20,438	20,549
Ceding Expenses Accrued	0	0	0	0
Deferred Acquisition Costs	0	0	0	0
Expense Ratio to Earned Premium	0.261	0.269	0.274	0.292
C.A.R. Underwriting Deficit	(6,021)	(16,272)	(5,174)	(5,762)
All Other PHYSICAL DAMAGE	<u>PY 2014</u>	<u>PY 2013</u>	<u>PY 2012</u>	<u>PY 2011</u>
Written Premium	29,499	23,856	20,439	18,611
Written Premium Accrued	0	0	0	0
Unearned Premium Current	0	0	0	0
Total Earned Premium	29,499	23,856	20,439	18,611
Reported Losses	24,368	20,299	17,356	15,275
I.B.N.R. Reserve	4	0	0	0
Total Incurred Losses	24,372	20,299	17,356	15,275
Loss Ratio	0.826	0.851	0.849	0.821
Ceding Expenses & Commissions	7,752	6,475	5,657	6,062
Ceding Expenses Accrued	0	0	0	0
Deferred Acquisition Costs	0	0	0	0
Expense Ratio to Earned Premium	0.263	0.271	0.277	0.326
C.A.R. Underwriting Deficit	(2,625)	(2,918)	(2,574)	(2,726)
All Other ALL	<u>PY 2014</u>	<u>PY 2013</u>	<u>PY 2012</u>	<u>PY 2011</u>
Written Premium	127,938	110,512	95,070	88,954
Written Premium Accrued	0	0	0	0
Unearned Premium Current	0	0	0	0
Total Earned Premium	127,938	110,512	95,070	88,954
Reported Losses	98,922	98,620	78,033	70,837
I.B.N.R. Reserve	4,210	1,298	(1,310)	(6)
Total Incurred Losses	103,132	99,918	76,723	70,831
Loss Ratio	0.806	0.904	0.807	0.796
Ceding Expenses & Commissions	33,452	29,784	26,095	26,611
Ceding Expenses Accrued	0	0	0	0
Deferred Acquisition Costs	0	0	0	0
Expense Ratio to Earned Premium	0.261	0.270	0.274	0.299
C.A.R. Underwriting Deficit	(8,646)	(19,190)	(7,748)	(8,488)

	P.P. Bodily Injury		P.P. No Fault		P.P. Property Damage		P.P. Liability	
	<u>AY 2018</u>	<u>AY 2017</u>	<u>AY 2018</u>	<u>AY 2017</u>	<u>AY 2018</u>	<u>AY 2017</u>	<u>AY 2018</u>	<u>AY 2017</u>
Ultimate Loss	0	0	0	0	0	0	0	0
Distrib Q-1	0	0	0	0	0	0	0	0
from Q-2	0	0	0	0	0	0	0	0
Avg. of Q-3	0	0	0	0	0	0	0	0
Pd/Inc. Q-4	0	0	0	0	0	0	0	0
Total	0	0	0	0	0	0	0	0
Alternate Distribution:								
Q-1	0	0	0	0	0	0	0	0
Q-2	0	0	0	0	0	0	0	0
Q-3	0	0	0	0	0	0	0	0
Q-4	0	0	0	0	0	0	0	0
Total	0	0	0	0	0	0	0	0
AY IBNR Q-1	0	0	0	0	0	0	0	0
Q-2	0	0	0	0	0	0	0	0
Q-3	0	0	0	0	0	0	0	0
Q-4	0	0	0	0	0	0	0	0
Total	0	0	0	0	0	0	0	0
CY Earn Prem	0	0	0	0	0	0	0	0
AY Loss Ratio	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000
Prior Ratio	N/A	0.000	N/A	0.000	N/A	0.000	N/A	0.000
AY LR w/Rat Dev	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000
Prior AY LR w/Rat Dev	N/A	0.000	N/A	0.000	N/A	0.000	N/A	0.000
P.Y. IBNR	<u>PY 2018</u>	<u>PY 2017</u>	<u>PY 2018</u>	<u>PY 2017</u>	<u>PY 2018</u>	<u>PY 2017</u>	<u>PY 2018</u>	<u>PY 2017</u>
Q-1	0	0	0	0	0	0	0	0
Q-2	0	0	0	0	0	0	0	0
Q-3	0	0	0	0	0	0	0	0
Q-4	0	0	0	0	0	0	0	0
Total	0	0	0	0	0	0	0	0
Shifted Amount	0	0	0	0	0	0	0	0
Final PY IBNR	0	0	0	0	0	0	0	0
	<u>PY 2018</u>	<u>PY 2017</u>	<u>PY 2018</u>	<u>PY 2017</u>	<u>PY 2018</u>	<u>PY 2017</u>	<u>PY 2018</u>	<u>PY 2017</u>
PY Earn Prem	0	0	0	0	0	0	0	0
PY Pd + OS Loss	0	0	0	0	0	0	0	0
PY PD/OS/IBNR	0	0	0	0	0	0	0	0
PY Loss Ratio	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000
Prior PY Loss Ratio	N/A	0.000	N/A	0.000	N/A	0.000	N/A	0.000
PY LR w/ RatDev	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000
Prior PY LR w/ RatDev	N/A	0.000	N/A	0.000	N/A	0.000	N/A	0.000

	P.P. Collision		P.P. Comprehensive		P.P. Physical Damage		Total Priv. Passenger	
	<u>AY 2018</u>	<u>AY 2017</u>	<u>AY 2018</u>	<u>AY 2017</u>	<u>AY 2018</u>	<u>AY 2017</u>	<u>AY 2018</u>	<u>AY 2017</u>
Ultimate Loss	0	0	0	0	0	0	0	0
Distrib Q-1	0	0	0	0				
from Q-2	0	0	0	0				
Avg. of Q-3	0	0	0	0				
Pd/Inc. Q-4	0	0	0	0				
Total	0	0	0	0				
Alternate Distribution:								
Q-1	0	0	0	0				
Q-2	0	0	0	0				
Q-3	0	0	0	0				
Q-4	0	0	0	0				
Total	0	0	0	0				
AY IBNR Q-1	0	0	0	0	0	0	0	0
Q-2	0	0	0	0	0	0	0	0
Q-3	0	0	0	0	0	0	0	0
Q-4	0	0	0	0	0	0	0	0
Total	0	0	0	0	0	0	0	0
CY Earn Prem	0	0	0	0	0	0	0	0
AY Loss Ratio	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000
Prior Ratio	N/A	0.000	N/A	0.000	N/A	0.000	N/A	0.000
AY LR w/Rat Dev	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000
Prior AY LR w/Rat Dev	N/A	0.000	N/A	0.000	N/A	0.000	N/A	0.000
P.Y. IBNR	<u>PY 2018</u>	<u>PY 2017</u>	<u>PY 2018</u>	<u>PY 2017</u>	<u>PY 2018</u>	<u>PY 2017</u>	<u>PY 2018</u>	<u>PY 2017</u>
Q-1	0	0	0	0	0	0	0	0
Q-2	0	0	0	0	0	0	0	0
Q-3	0	0	0	0	0	0	0	0
Q-4	0	0	0	0	0	0	0	0
Total	0	0	0	0	0	0	0	0
Shifted Amount	0	0	0	0	0	0	0	0
Final PY IBNR	0	0	0	0	0	0	0	0
	<u>PY 2018</u>	<u>PY 2017</u>	<u>PY 2018</u>	<u>PY 2017</u>	<u>PY 2018</u>	<u>PY 2017</u>	<u>PY 2018</u>	<u>PY 2017</u>
PY Earn Prem	0	0	0	0	0	0	0	0
PY Pd + OS Loss	0	0	0	0	0	0	0	0
PY PD/OS/IBNR	0	0	0	0	0	0	0	0
PY Loss Ratio	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000
Prior PY Loss Ratio	N/A	0.000	N/A	0.000	N/A	0.000	N/A	0.000
PY LR w/ RatDev	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000
Prior PY LR w/ RatDev	N/A	0.000	N/A	0.000	N/A	0.000	N/A	0.000

	P.P. Bodily Injury		P.P. No Fault		P.P. Property Damage		P.P. Liability	
	<u>AY 2010</u>	<u>AY 2009</u>	<u>AY 2010</u>	<u>AY 2009</u>	<u>AY 2010</u>	<u>AY 2009</u>	<u>AY 2010</u>	<u>AY 2009</u>
Ultimate Loss	848	26,067	429	8,642	591	20,049	1,868	54,758
Distrib Q-1	848	10,127	429	3,410	591	8,651		
from Q-2	0	8,179	0	2,483	0	5,826		
Avg. of Q-3	0	5,159	0	1,703	0	3,419		
Pd/Inc. Q-4	0	2,602	0	1,046	0	2,153		
Total	848	26,067	429	8,642	591	20,049		
Alternate Distribution:								
Q-1	0	0	0	0	0	0		
Q-2	0	0	0	0	0	0		
Q-3	0	0	0	0	0	0		
Q-4	0	0	0	0	0	0		
Total	0	0	0	0	0	0		
AY IBNR Q-1	0	(14)	0	0	0	0	0	(14)
Q-2	0	0	0	(2)	0	0	0	(2)
Q-3	0	0	0	0	0	0	0	0
Q-4	0	0	0	0	0	0	0	0
Total	0	(14)	0	(2)	0	0	0	(16)
CY Earn Prem	880	25,706	195	5,633	830	24,365	1,905	55,704
AY Loss Ratio	0.964	1.014	2.200	1.534	0.712	0.823	0.981	0.983
Prior Ratio	0.964	1.014	2.200	1.534	0.712	0.823	0.981	0.983
AY LR w/Rat Dev	0.874	0.933	2.024	1.417	0.663	0.774	0.901	0.913
Prior AY LR w/Rat Dev	0.874	0.933	2.024	1.417	0.663	0.774	0.901	0.913
P.Y. IBNR	<u>PY 2010</u>	<u>PY 2009</u>	<u>PY 2010</u>	<u>PY 2009</u>	<u>PY 2010</u>	<u>PY 2009</u>	<u>PY 2010</u>	<u>PY 2009</u>
Q-1	0	(14)	0	0	0	0	0	(14)
Q-2	0	0	0	(2)	0	0	0	(2)
Q-3	0	0	0	0	0	0	0	0
Q-4	0	0	0	0	0	0	0	0
Total	0	(14)	0	(2)	0	0	0	(16)
Shifted Amount	0	0	0	0	0	0	0	0
Final PY IBNR	0	(14)	0	(2)	0	0	0	(16)
PY Earn Prem	<u>PY 2010</u>	<u>PY 2009</u>	<u>PY 2010</u>	<u>PY 2009</u>	<u>PY 2010</u>	<u>PY 2009</u>	<u>PY 2010</u>	<u>PY 2009</u>
PY Pd + OS Loss	0	9,007	0	1,986	0	8,483	0	19,476
PY PD/OS/IBNR	0	10,344	0	3,595	0	7,702	0	21,641
PY Loss Ratio	0	10,330	0	3,593	0	7,702	0	21,625
Prior PY Loss Ratio	0.000	1.147	0.000	1.809	0.000	0.908	0.000	1.110
PY LR w/ RatDev	0.000	1.147	0.000	1.809	0.000	0.908	0.000	1.110
Prior PY LR w/ RatDev	0.000	1.032	0.000	1.638	0.000	0.839	0.000	1.011
Prior PY LR w/ RatDev	0.000	1.032	0.000	1.638	0.000	0.839	0.000	1.011

	P.P. Collision		P.P. Comprehensive		P.P. Physical Damage		Total Priv. Passenger	
	<u>AY 2010</u>	<u>AY 2009</u>	<u>AY 2010</u>	<u>AY 2009</u>	<u>AY 2010</u>	<u>AY 2009</u>	<u>AY 2010</u>	<u>AY 2009</u>
Ultimate Loss	669	19,033	255	7,732	924	26,765	2,792	81,523
Distrib Q-1	669	8,920	255	2,938				
from Q-2	0	4,672	0	2,342				
Avg. of Q-3	0	3,279	0	1,591				
Pd/Inc. Q-4	0	2,162	0	861				
Total	669	19,033	255	7,732				
Alternate Distribution:								
Q-1	0	0	0	0				
Q-2	0	0	0	0				
Q-3	0	0	0	0				
Q-4	0	0	0	0				
Total	0	0	0	0				
AY IBNR Q-1	0	0	0	0	0	0	0	(14)
Q-2	0	0	0	0	0	0	0	(2)
Q-3	0	0	0	0	0	0	0	0
Q-4	0	0	0	0	0	0	0	0
Total	0	0	0	0	0	0	0	(16)
CY Earn Prem	698	19,899	268	7,217	966	27,116	2,871	82,820
AY Loss Ratio	0.958	0.956	0.951	1.071	0.957	0.987	0.972	0.984
Prior Ratio	0.958	0.956	0.951	1.071	0.957	0.987	0.972	0.984
AY LR w/Rat Dev	0.916	0.904	0.842	0.962	0.894	0.920	0.899	0.916
Prior AY LR w/Rat Dev	0.916	0.904	0.842	0.962	0.894	0.920	0.899	0.916
P.Y. IBNR	<u>PY 2010</u>	<u>PY 2009</u>	<u>PY 2010</u>	<u>PY 2009</u>	<u>PY 2010</u>	<u>PY 2009</u>	<u>PY 2010</u>	<u>PY 2009</u>
Q-1	0	0	0	0	0	0	0	(14)
Q-2	0	0	0	0	0	0	0	(2)
Q-3	0	0	0	0	0	0	0	0
Q-4	0	0	0	0	0	0	0	0
Total	0	0	0	0	0	0	0	(16)
Shifted Amount	0	0	0	0	0	0	0	0
Final PY IBNR	0	0	0	0	0	0	0	(16)
PY Earn Prem	<u>PY 2010</u>	<u>PY 2009</u>	<u>PY 2010</u>	<u>PY 2009</u>	<u>PY 2010</u>	<u>PY 2009</u>	<u>PY 2010</u>	<u>PY 2009</u>
PY Earn Prem	0	6,785	0	2,535	0	9,320	0	28,796
PY Pd + OS Loss	0	6,754	0	2,717	0	9,471	0	31,112
PY PD/OS/IBNR	0	6,754	0	2,717	0	9,471	0	31,096
PY Loss Ratio	0.000	0.995	0.000	1.072	0.000	1.016	0.000	1.080
Prior PY Loss Ratio	0.000	0.995	0.000	1.072	0.000	1.016	0.000	1.080
PY LR w/ RatDev	0.000	0.931	0.000	0.939	0.000	0.933	0.000	0.986
Prior PY LR w/ RatDev	0.000	0.931	0.000	0.939	0.000	0.933	0.000	0.986

	A.O. Bodily Injury		A.O. No Fault		A.O. Property Damage		A.O. Liability	
	AY 2018	AY 2017	AY 2018	AY 2017	AY 2018	AY 2017	AY 2018	AY 2017
Ultimate Loss	21,750	89,135	1,261	4,952	9,719	36,630	32,730	130,717
Distrib Q-1	21,750	17,825	1,261	1,300	9,719	8,807		
from Q-2	0	15,099	0	1,196	0	9,088		
Avg. of Q-3	0	22,307	0	1,274	0	9,394		
Pd/Inc. Q-4	0	33,904	0	1,182	0	9,341		
Total	21,750	89,135	1,261	4,952	9,719	36,630		
Alternate Distribution:								
Q-1	0	0	0	0	0	0		
Q-2	0	0	0	0	0	0		
Q-3	0	0	0	0	0	0		
Q-4	0	0	0	0	0	0		
Total	0	0	0	0	0	0		
AY IBNR Q-1	15,462	3,391	46	(274)	3,610	96	19,118	3,213
Q-2	0	2,825	0	(394)	0	316	0	2,747
Q-3	0	2,659	0	(541)	0	621	0	2,739
Q-4	0	23,345	0	(594)	0	988	0	23,739
Total	15,462	32,220	46	(1,803)	3,610	2,021	19,118	32,438
CY Earn Prem	21,367	83,824	1,425	5,403	11,813	42,936	34,605	132,163
AY Loss Ratio	1.018	1.063	0.885	0.917	0.823	0.853	0.946	0.989
Prior Ratio	N/A	1.013	N/A	0.968	N/A	0.841	N/A	0.955
AY LR w/Rat Dev	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000
Prior AY LR w/Rat Dev	N/A	0.000	N/A	0.000	N/A	0.000	N/A	0.000
P.Y. IBNR	<u>PY 2018</u>	<u>PY 2017</u>	<u>PY 2018</u>	<u>PY 2017</u>	<u>PY 2018</u>	<u>PY 2017</u>	<u>PY 2018</u>	<u>PY 2017</u>
Q-1	2,059	13,857	6	3	481	3,142	2,546	17,002
Q-2	0	1,086	0	(151)	0	121	0	1,056
Q-3	0	1,702	0	(346)	0	397	0	1,753
Q-4	0	20,342	0	(518)	0	861	0	20,685
Total	2,059	36,987	6	(1,012)	481	4,521	2,546	40,496
Shifted Amount	200	(4,000)	50	(300)	125	225	375	(4,075)
Final PY IBNR	2,259	32,987	56	(1,312)	606	4,746	2,921	36,421
PY Earn Prem	<u>2,828</u>	<u>60,403</u>	<u>193</u>	<u>4,034</u>	<u>1,530</u>	<u>33,443</u>	<u>4,551</u>	<u>97,880</u>
PY Pd + OS Loss	513	30,080	103	4,540	654	23,701	1,270	58,321
PY PD/OS/IBNR	2,772	63,067	159	3,228	1,260	28,447	4,191	94,742
PY Loss Ratio	0.980	1.044	0.824	0.800	0.824	0.851	0.921	0.968
Prior PY Loss Ratio	N/A	1.017	N/A	0.848	N/A	0.838	N/A	0.949
PY LR w/ RatDev	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000
Prior PY LR w/ RatDev	N/A	0.000	N/A	0.000	N/A	0.000	N/A	0.000

	A.O. Collision		A.O. Comprehensive		A.O. Physical Damage		Total All Other	
	<u>AY 2018</u>	<u>AY 2017</u>	<u>AY 2018</u>	<u>AY 2017</u>	<u>AY 2018</u>	<u>AY 2017</u>	<u>AY 2018</u>	<u>AY 2017</u>
Ultimate Loss	7,453	28,743	2,457	9,030	9,910	37,773	42,640	168,490
Distrib Q-1	7,453	8,166	2,457	2,515				
from Q-2	0	6,076	0	2,168				
Avg. of Q-3	0	6,838	0	2,290				
Pd/Inc. Q-4	0	7,663	0	2,057				
Total	7,453	28,743	2,457	9,030				
Alternate Distribution:								
Q-1	0	0	0	0				
Q-2	0	0	0	0				
Q-3	0	0	0	0				
Q-4	0	0	0	0				
Total	0	0	0	0				
AY IBNR Q-1	1,493	(431)	976	113	2,469	(318)	21,587	2,895
Q-2	0	(448)	0	103	0	(345)	0	2,402
Q-3	0	(735)	0	135	0	(600)	0	2,139
Q-4	0	(1,170)	0	205	0	(965)	0	22,774
Total	1,493	(2,784)	976	556	2,469	(2,228)	21,587	30,210
CY Earn Prem	8,172	30,673	3,181	12,541	11,353	43,214	45,958	175,377
AY Loss Ratio	0.912	0.937	0.772	0.720	0.873	0.874	0.928	0.961
Prior Ratio	N/A	0.918	N/A	0.736	N/A	0.865	N/A	0.933
AY LR w/Rat Dev	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000
Prior AY LR w/Rat Dev	N/A	0.000	N/A	0.000	N/A	0.000	N/A	0.000
P.Y. IBNR	<u>PY 2018</u>	<u>PY 2017</u>	<u>PY 2018</u>	<u>PY 2017</u>	<u>PY 2018</u>	<u>PY 2017</u>	<u>PY 2018</u>	<u>PY 2017</u>
Q-1	199	1,236	130	861	329	2,097	2,875	19,099
Q-2	0	(172)	0	40	0	(132)	0	924
Q-3	0	(470)	0	86	0	(384)	0	1,369
Q-4	0	(1,019)	0	179	0	(840)	0	19,845
Total	199	(425)	130	1,166	329	741	2,875	41,237
Shifted Amount	200	(150)	75	(75)	275	(225)	650	(4,300)
Final PY IBNR	399	(575)	205	1,091	604	516	3,525	36,937
	<u>PY 2018</u>	<u>PY 2017</u>	<u>PY 2018</u>	<u>PY 2017</u>	<u>PY 2018</u>	<u>PY 2017</u>	<u>PY 2018</u>	<u>PY 2017</u>
PY Earn Prem	1,134	22,957	434	9,012	1,568	31,969	6,119	129,849
PY Pd + OS Loss	601	21,384	125	5,321	726	26,705	1,996	85,026
PY PD/OS/IBNR	1,000	20,809	330	6,412	1,330	27,221	5,521	121,963
PY Loss Ratio	0.882	0.906	0.760	0.711	0.848	0.851	0.902	0.939
Prior PY Loss Ratio	N/A	0.886	N/A	0.723	N/A	0.840	N/A	0.922
PY LR w/ RatDev	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000
Prior PY LR w/ RatDev	N/A	0.000	N/A	0.000	N/A	0.000	N/A	0.000

COMMERCIAL ULTIMATE POLICY YEAR DEFICIT PROJECTIONS
 BASED ON DATA REPORTED THROUGH QUARTER ENDING MARCH 2018
 (000's OMITTED)

DOCKET #: LR 18.07
 EXHIBIT #: 7
 PAGE: 1 of 2

SUMMARY EXHIBIT

	Policy Year 2015		Policy Year 2016		Policy Year 2017	
	Dollars	% Prem	Dollars	% Prem	Dollars	% Prem
Premium	151,439	100.0%	169,100	100.0%	182,200	100.0%
Losses Incurred and ALAE	130,528	86.2%	168,762	99.8%	171,086	93.9%
Underwriting Expenses	38,778	25.6%	43,152	25.5%	45,732	25.1%
Underwriting Result	(17,867)	-11.8%	(42,814)	-25.3%	(34,618)	-19.0%

COMPARISON OF ULTIMATE POLICY YEAR DEFICIT PROJECTIONS
PRIOR AND CURRENT QUARTER ESTIMATES

DOCKET #: LR 18.07
EXHIBIT #: 7
PAGE: 2 of 2

Policy Year 2017

	Prior Qtr Estimate		Current Qtr Estimate		Variance	
	Dollars	% Prem	Dollars	% Prem	Dollars	Percent
Premium	181,700	100.0%	182,200	100.0%	500	0.3%
Losses Incurred and ALAE	167,527	92.2%	171,086	93.9%	3,559	2.1%
Underwriting Expenses	45,607	25.1%	45,732	25.1%	125	0.3%
Underwriting Result	(31,434)	-17.3%	(34,618)	-19.0%	(3,184)	10.1%

Policy Year 2016

	Prior Qtr Estimate		Current Qtr Estimate		Variance	
	Dollars	% Prem	Dollars	% Prem	Dollars	Percent
Premium	169,000	100.0%	169,100	100.0%	100	0.1%
Losses Incurred and ALAE	167,479	99.1%	168,762	99.8%	1,283	0.8%
Underwriting Expenses	43,126	25.5%	43,152	25.5%	26	0.1%
Underwriting Result	(41,605)	-24.6%	(42,814)	-25.3%	(1,209)	2.9%

Policy Year 2015

	Prior Qtr Estimate		Current Qtr Estimate		Variance	
	Dollars	% Prem	Dollars	% Prem	Dollars	Percent
Premium	151,400	100.0%	151,439	100.0%	39	0.0%
Losses Incurred and ALAE	126,571	83.6%	130,528	86.2%	3,957	3.1%
Underwriting Expenses	38,768	25.6%	38,778	25.6%	10	0.0%
Underwriting Result	(13,939)	-9.2%	(17,867)	-11.8%	(3,928)	28.2%