Commonwealth Automobile Reinsurers Rates Effective January 1, 1997 Summary of Filing Results

Stipulated Indications on Projected 1997 Exposures

| | Percent | \$ (mills) |
|--------------------------------|---------|------------|
| TTT* | -1.0% | -\$0.5 |
| PPT Fleet | 7.4% | \$0.3 |
| Garages | 8.5% | \$1.1 |
| Taxis | 8.0% | \$1.4 |
| Total Major Types | 2.8% | \$2.4 |
| Other Publics, Special Types** | 1.1% | \$0.3 |
| Zone Rated, Garage Phys,** | 2.4% | \$0.3 |
| Grand Total | 2.4% | \$3.0 |

Note: PPT Non-Fleet rates are indicated to increase by 10.6%, or \$1.9 million. This indication is used solely for the purpose of determining the indicated rate change for Other Publics and Special Types before redistribution across vehicle types.

^{*} Partitioned into fleet and non-fleet rates by territory, producing the same aggregate premiums as separating the fleet and non-fleet data in the main portion of the filing, but producing slight differences in the rates by territory.

^{**} Other Publics includes limos, buses and van pools; Rate change for Special Types and Misc. is premium-weighted average of all TTT and PPT.

MASSACHUSETTS COMMERCIAL AUTOMOBILE CAR SERVICING CARRIERS TOTAL CEDED MARKET, FLEET NON-FLEET COMBINED SUMMARY OF RATE CHANGES

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| TTT A-1 & B (20/40) A-2 (PIP) B, Excess Limits PDL, Basic PDL, Excess Limits Collision, All Deductibles Ltd. Collision, All Deductibles D, Med. Payments Comprehensive, All Deductibles U-1 (20/40) U-1, Excess U-2, TOTAL Average | Exposure 26,920.4 26,920.4 21,226.0 26,920.4 26,307.0 13,102.0 137.3 12,560.6 16,371.7 26,920.4 12,094.7 26,920.4 | Current Average Rate 593.80 30.22 609.63 358.11 83.80 247.53 47.91 8.39 167.22 25.80 24.71 22.92 | Proposed Average Rate 587.44 33.68 530.89 407.16 90.28 273.35 45.55 7.45 169.54 12.54 5.12 23.32 | % <u>Change</u> -1.0% 11.4% -12.9% 13.7% 7.7% 10.4% -4.9% -11.2% -79.3% 1.7% -1.0% |
|---|---|---|---|---|
| Excess Limits Factors & Average Deductible Relativities B, Excess Limits PDL, Excess Limits U-1, Excess Collision, Average Deductible Ltd. Collision, Average Deductible Comprehensive, Average Deductible | | 1.027 0.234 0.958 0.985 1.537 0.982 | 0.903 0.222 0.408 0.988 1.533 0.981 | |
| PPT FLEET A-1 & B (20/40) A-2 (PIP) B, Excess Limits PDL, Basic PDL, Excess Limits Collision, All Deductibles Ltd. Collision, All Deductibles D, Med. Payments Comprehensive, All Deductibles U-1 (20/40) U-1, Excess U-2, TOTAL Average | Exposure 2,529.2 2,529.2 2,174.7 2,529.2 2,483.2 1,789.0 6.6 1,654.4 1,963.9 2,529.2 1,593.3 2,529.2 | Current Average Rate 507.81 43.92 586.10 217.39 34.84 389.20 22.83 10.10 92.51 25.80 29.08 43.48 | Proposed Average Rate 547.34 55.03 535.66 240.97 38.38 447.39 11.81 14.07 190.72 14.05 6.77 44.78 | % <u>Change</u> 7.8% 25.3% -8.6% 10.8% 10.2% -48.3% 39.3% 106.2% -45.5% -76.7% 3.0% |
| PPT NON-FLEET A-1 & B (20/40) A-2 (PIP) B, Excess Limits PDL, Basic PDL, Excess Limits Collision, All Deductibles Ltd. Collision, All Deductibles D, Med. Payments Comprehensive, All Deductibles U-1 (20/40) U-1, Excess U-2, TOTAL Average | 9,849.0 9,849.0 8,468.5 9,849.0 9,669.7 7,683.3 45.1 8,146.3 8,330.1 9,849.0 6,204.3 9,849.0 | 482.42 60.34 556.79 198.60 31.83 439.82 26.87 10.10 124.34 25.80 29.08 43.48 | 525.15 80.82 513.95 226.37 36.06 526.13 11.81 14.07 225.47 13.99 6.74 44.78 | 8.9% 33.9% -7.7% 14.0% 13.3% 19.6% -56.0% 39.3% 81.3% -45.8% -76.8% 3.0% |
| Excess Limits Factors & Average Deductible Relativities B, Excess Limits PDL, Excess Limits U-1, Excess Collision, Average Deductible Ltd. Collision, Average Deductible Comprehensive, Average Deductible | | 1.154 0.160 1.127 1.036 1.052 1.003 | 0.979 0.159 0.482 1.036 1.053 1.002 | |

MASSACHUSETTS COMMERCIAL AUTOMOBILE CAR SERVICING CARRIERS TOTAL CEDED MARKET, FLEET AND NON-FLEET COMBINED SUMMARY OF RATE CHANGES

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| | | Current | Proposed | |
|--|---|--|--|---|
| | | Average | Average | % |
| GARAGES | <u>Exposure</u> | Rate | Rate | <u>Change</u> |
| A-1 & B (20/40) | 7,590.5 | 609.73 | 689.85 | 13.1% |
| A-2 (PIP) | 7,590.5 | 53.64 | 71.26 | 32.8% |
| B, Excess Limits | 6,749.4 | 735.03 | 708.42 | -3.6% |
| PDL, Basic | 7,590.5 | 303.06 | 383.47 | 26.5% |
| PDL, Excess Limits | 7,446.5 | 47.63 | 60.00 | 26.0% |
| U-1 (20/40) | 7,590.5 | 25.80 | 14.05 | -45.5% |
| U-1, Excess | 3,413.4 | 24.32 | 5.64 | -76.8% |
| U-2 | 7,590.5 | 26.54 | 27.04 | 1.9% |
| Average | | 1730.01 | 1876.98 | 8.5% |
| Excess Limits Factors | | | | |
| B, Excess Limits | | 1.206 | 1.027 | |
| U-1, Excess | | 0.943 | 0.401 | |
| PDL, Excess Limits | | 0.157 | 0.156 | |
| | | | | |
| | | | | |
| | | Current | Proposed | |
| | | Current Average | Proposed Average | % |
| TAXIS | Exposure | | • | |
| | | Average | Average | % <u>Change</u> 6.2% |
| TAXIS A-1 & B (20/40) A-2 (PIP) | <u>Exposure</u> 2,970.0 2,970.0 | Average <u>Rate</u> | Average <u>Rate</u> | <u>Change</u> |
| A-1 & B (20/40) | 2,970.0 | Average <u>Rate</u> 3918.38 | Average <u>Rate</u> 4160.28 | Change 6.2% |
| A-1 & B (20/40) A-2 (PIP) | 2,970.0 2,970.0 | Average <u>Rate</u> 3918.38 701.60 | Average <u>Rate</u> 4160.28 830.24 | <u>Change</u> 6.2% 18.3% |
| A-1 & B (20/40) A-2 (PIP) B, Excess Limits | 2,970.0 2,970.0 655.5 | Average <u>Rate</u> 3918.38 701.60 1476.00 | Average Rate 4160.28 830.24 1202.39 | <u>Change</u> 6.2% 18.3% -18.5% |
| A-1 & B (20/40) A-2 (PIP) B, Excess Limits PDL, Basic | 2,970.0 2,970.0 655.5 2,970.0 | Average Rate 3918.38 701.60 1476.00 973.53 | Average Rate 4160.28 830.24 1202.39 1037.54 | Change 6.2% 18.3% -18.5% 6.6% |
| A-1 & B (20/40) A-2 (PIP) B, Excess Limits PDL, Basic PDL, Excess Limits | 2,970.0 2,970.0 655.5 2,970.0 2,586.2 | Average Rate 3918.38 701.60 1476.00 973.53 111.44 | Average Rate 4160.28 830.24 1202.39 1037.54 118.76 | Change 6.2% 18.3% -18.5% 6.6% 6.6% |
| A-1 & B (20/40) A-2 (PIP) B, Excess Limits PDL, Basic PDL, Excess Limits U-1 (20/40) | 2,970.0 2,970.0 655.5 2,970.0 2,586.2 2,970.0 | Average Rate 3918.38 701.60 1476.00 973.53 111.44 25.80 | Average Rate 4160.28 830.24 1202.39 1037.54 118.76 126.04 | Change 6.2% 18.3% -18.5% 6.6% 6.6% 388.5% |
| A-1 & B (20/40) A-2 (PIP) B, Excess Limits PDL, Basic PDL, Excess Limits U-1 (20/40) U-1, Excess | 2,970.0 2,970.0 655.5 2,970.0 2,586.2 2,970.0 323.0 | Average Rate 3918.38 701.60 1476.00 973.53 111.44 25.80 11.62 | Average Rate 4160.28 830.24 1202.39 1037.54 118.76 126.04 25.23 | Change 6.2% 18.3% -18.5% 6.6% 6.6% 388.5% 117.1% |
| A-1 & B (20/40) A-2 (PIP) B, Excess Limits PDL, Basic PDL, Excess Limits U-1 (20/40) U-1, Excess U-2 Average | 2,970.0 2,970.0 655.5 2,970.0 2,586.2 2,970.0 323.0 | Average Rate 3918.38 701.60 1476.00 973.53 111.44 25.80 11.62 2.46 | Average Rate 4160.28 830.24 1202.39 1037.54 118.76 126.04 25.23 1.27 | Change 6.2% 18.3% -18.5% 6.6% 388.5% 117.1% -48.4% |
| A-1 & B (20/40) A-2 (PIP) B, Excess Limits PDL, Basic PDL, Excess Limits U-1 (20/40) U-1, Excess U-2 Average Excess Limits Factors | 2,970.0 2,970.0 655.5 2,970.0 2,586.2 2,970.0 323.0 | Average Rate 3918.38 701.60 1476.00 973.53 111.44 25.80 11.62 2.46 | Average Rate 4160.28 830.24 1202.39 1037.54 118.76 126.04 25.23 1.27 | Change 6.2% 18.3% -18.5% 6.6% 388.5% 117.1% -48.4% |
| A-1 & B (20/40) A-2 (PIP) B, Excess Limits PDL, Basic PDL, Excess Limits U-1 (20/40) U-1, Excess U-2 Average Excess Limits Factors B, Excess Limits | 2,970.0 2,970.0 655.5 2,970.0 2,586.2 2,970.0 323.0 | Average Rate 3918.38 701.60 1476.00 973.53 111.44 25.80 11.62 2.46 6045.82 | Average Rate 4160.28 830.24 1202.39 1037.54 118.76 126.04 25.23 1.27 6526.89 | Change 6.2% 18.3% -18.5% 6.6% 388.5% 117.1% -48.4% |
| A-1 & B (20/40) A-2 (PIP) B, Excess Limits PDL, Basic PDL, Excess Limits U-1 (20/40) U-1, Excess U-2 Average Excess Limits Factors | 2,970.0 2,970.0 655.5 2,970.0 2,586.2 2,970.0 323.0 | Average Rate 3918.38 701.60 1476.00 973.53 111.44 25.80 11.62 2.46 | Average Rate 4160.28 830.24 1202.39 1037.54 118.76 126.04 25.23 1.27 | Change 6.2% 18.3% -18.5% 6.6% 6.6% 388.5% 117.1% -48.4% |

TOTAL MARKET (All Vehicle Types Except PPT Non-Fleet)
Overall Weighted Average Change = 2.8%

MASSACHUSETTS COMMERCIAL AUTOMOBILE CAR SERVICING CARRIERS TOTAL CEDED MARKET, FLEET AND NON-FLEET COMBINED SUMMARY OF RATE CHANGES

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