

Commonwealth Automobile Reinsurers

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- MEMORANDUM-

TO: All Recipients of the CAR Operational Reports

FROM: Lisa Traynham, Data Analyst

DATE: September 13, 2021

RE: Operational Reports

The 2nd quarter 2021 Operational Reports follow this memorandum. This report includes data reported May 18, 2021 through August 16, 2021 for the accounting month period of April 2021 through June 2021. If you have any comments or suggestions to improve the usefulness of these reports, please contact me.

Section I – Accounting/Statistical Shipments:

There have been no proposed or approved updates to the Private Passenger Statistical Plan since the last publication of the Operational Reports.

There have been no proposed or approved updates to the Commercial Statistical Plan since the last publication of the Operational Reports.

CAR assessed a total of \$68,750 in the Statistical Data Quality Penalty Program in the 2nd Quarter 2021 Settlement of Balances report.

Section II – Cession/MAIP Placement Record Reporting:

This section includes the MAIP Placement Record Reporting Analysis, which highlights valid and invalid activity related to MAIP Placement Record reporting. These reports can be found on the MAIP website. Please contact your company's designated Security Administrator for access to these reports.

The 2019 annual Cession/No Premium Write-Off amounts have been calculated and CAR set the 2019 penalties at \$9,500 for Commercial and \$9,000 for Taxi/Limousine business. Please reference Bulletin Notice No. 1109 distributed on December 11, 2020 for more information.

Section III – Residual Market Information:

This section includes various status reports related to Private Passenger – MAIP Residual Market, Commercial Residual Market, participation ratios, and quota share.

CAR ran the CA5010 - Flat Cancellation Audit report on July 26, 2021 using CAR's online system. The documentation is due on October 1, 2021.

As of June 2021, the commercial residual market rate equaled 18.7%.

CAR posted the June 30, 2021 Quarterly Member Participation Reports to its website on September 3, 2021.

CAR ran the 2nd Quarter 2021 Rule 29 credit edit download reports on August 17, 2021.

<u>Section IV – Accounting System Processing:</u>

CAR produced 2nd Quarter 2021 Critical Error Loss Write-Offs and 10% Loss of Investment Fees. There were no policies eligible for write-off during the quarter.

Relative to the Audit Review, CAR lists the "Audit Review" actual and potential penalties against 2020 and 2021 policy effective years for all companies with an error rate over the tolerance level of 1% and 10 policies in error.

The Penalty Forecasting exhibits were made available on CAR's website on September 7, 2021.

Section V - Statistical Agent Functions:

First Quarter 2021 Statutory Page 14 data was due at CAR on June 15, 2021. Reconciliation Responses for First Quarter 2021 was run on July 1, 2021 and due back on August 2, 2021. Company assessments were included in Second Quarter 2021 Settlement of Balances. Second Quarter 2021 Statutory Page 14 data is due at CAR on September 15, 2021. Second Quarter 2021 Reconciliation is anticipated to run on October 1, 2021.

All companies that exceed the commercial rate edit tolerances are listed on page 22.

Section VI – Communications:

A new application was added to CAR's website: ERP Commercial Written Premium which assists Servicing Carriers in evaluating their assigned ERPs relative to CAR Rule 14, C – Production Criteria. Also, CAR is nearing completion of a project to move the CAR Accounting error and informational reports and the Reinsurance Audit reports to its website. This project is anticipated to finish in late summer, 2021.

I. STATISTICAL SYSTEM

A. Reporting of Company Shipments

The monthly submission of statistical data is due at CAR according to the Call Schedule contained in the table below. The timeliness exhibit on the following page reflects the timeliness status of all companies for 2021 as of the second quarter. That is, it reflects those companies whose submissions were not complete by the due date indicated below.

| 2021 CALL SCHEDULE | | | | | | | |
|--------------------|--------------------|-------------------------|--|--|--|--|--|
| Submission | Quarter | | | | | | |
| January 2021 | March 15, 2021 | | | | | | |
| February 2021 | April 15, 2021 | 1 st Quarter | | | | | |
| March 2021 | May 17, 2021 | | | | | | |
| April 2021 | June 15, 2021 | | | | | | |
| May 2021 | July 15, 2021 | 2 nd Quarter | | | | | |
| June 2021 | August 16, 2021 | | | | | | |
| July 2021 | September 15, 2021 | | | | | | |
| August 2021 | October 15, 2021 | 3 rd Quarter | | | | | |
| September 2021 | November 15, 2021 | | | | | | |
| October 2021 | December 15, 2021 | | | | | | |
| November 2021 | January 18, 2022 | 4 th Quarter | | | | | |
| December 2021 | February 15, 2022 | | | | | | |

In instances where a company's ceded loss dollars are complete by quarter's end but its ceded premium dollars are not, CAR will assess "loss of investment income" penalties to reimburse the pool for the missing premium dollars. CAR did not assess any "loss of investment income" penalties in second quarter, 2021.

I. <u>STATISTICAL SYSTEM (continued)</u>

2021 Timeliness Report

| СО | Jan | Feb | Mar | Apr | May | Jun | July | Aug | Sep | Oct | Nov | Dec |
|-----|------|------|------|------|------|------|------|-------|-------|-------|------|------|
| NO | 3/15 | 4/15 | 5/17 | 6/15 | 7/15 | 8/16 | 9/15 | 10/15 | 11/15 | 12/15 | 1/18 | 2/15 |
| 030 | | | PP | | | PP | | | | | | |
| 096 | | COM | | | | | | | | | | |
| 103 | COM | | | | | | | | | | | |
| 118 | | | | | PP | | | | | | | |
| 144 | | | COM | | | | | | | | | |
| 163 | COM | | | | | | | | | | | |
| 313 | | | | | PP | | | | | | | |
| 320 | | | | | | PP | | | | | | |
| 347 | | | COM | | | | | | | | | |
| 349 | | | COM | | | | | | | | | |
| 399 | COM | | | | | | | | | | | |
| 429 | | COM | COM | | | COM | | | | | | |
| 436 | | COM | | | | | | | | | | |
| 437 | | COM | | | | | | | | | | |
| 604 | | | | | | PP | | | | | | |
| 623 | COM | | | | | | | | | | | |
| 989 | PP | | | | | | | | | | | |

^{*}There were no late or rejected shipments for the April 2021 MAS.

I. STATISTICAL SYSTEM (continued)

B. Statistical Plan Penalty Fee Program

CAR assesses various statistical penalties as outlined in the Data Quality Penalty Section of the Private Passenger and Commercial Statistical Plans. These penalties include items such as incomplete monthly submissions, late submission of page 15 data, reconciliation responses, distributional analysis response and failure to reduce a statistical shipment's error percent to below 5%.

For 2nd Quarter 2021, CAR assessed a total penalty amount of \$68,750. The table below shows the detail penalties for each company.

Penalty Assessments 2nd Quarter 2021

| | | | Assessment |
|------|---------------------------------|------------------------------|---------------|
| Co # | Company Name | <u>Assessment</u> | <u>Amount</u> |
| 030 | American Family Home Ins Co | Late MAS 03/2021 | \$500 |
| 045 | American Automobile Ins Co | Late MAS 03/2021 | \$3,000 |
| 096 | Motorist Commercial Mutual Ins | Late DA Response – 12/2020 | \$300 |
| 096 | Motorist Commercial Mutual Ins | Late Page 14 Data - 03/2021 | \$300 |
| 103 | The American Insurance Co | Late MAS 01/2021 | \$9,000 |
| 103 | The American Insurance Co | Late MAS 02/2021 | \$6,000 |
| 103 | The American Insurance Co | Late MAS 03/2021 | \$3,000 |
| 103 | The American Insurance Co | Late DA Response – 12/2020 | \$150 |
| 109 | Pennsylvania Lumbermens Mutual | Late DA Response – 12/2020 | \$300 |
| 110 | Knightbrook Insurance Company | Stat Err > 5% - 01/2021 | \$300 |
| 116 | Security National Insurance | Late DA Response – 12/2020 | \$150 |
| 118 | Privilege Underwriters (PURE) | Late MAS 05/2021 | \$500 |
| 125 | AmGUARD Insurance Company | Late Page 14 Data - 03/2021 | \$100 |
| 129 | Ascot Insurance Company | Late Page 14 Data – 03/2021 | \$100 |
| 143 | American Hallmark Ins of Texas | Late DA Response – 12/2020 | \$300 |
| 144 | Wesco Insurance Company | Late MAS 03/2021 | \$500 |
| 144 | Wesco Insurance Company | Late DA Response – 12/2020 | \$150 |
| 163 | Associated Indemnity Co | Late MAS 02/2021 | \$6,000 |
| 163 | Associated Indemnity Co | Late MAS 03/2021 | \$3,000 |
| 194 | Bankers Standard Insurance Co | Stat Err > 5% - 03/2021 | \$150 |
| 201 | AIG Property & Casualty Co (PP) | Stat Err > 5% - 02/2021 | \$600 |
| 206 | Nationwide Agribusiness Ins Co | Stat Err > 5% - 03/2021 | \$600 |
| 219 | Safety National Casualty Corp | Stat Err > 5% - 03/2021 | \$150 |
| 219 | Safety National Casualty Corp | Stat Err > 5% - 04/2021 | \$300 |
| 247 | National Casualty Company | Stat Err > 5% - 03/2021 | \$150 |
| 265 | Berkley National Insurance Co | Stat Err > 5% - 02/2021 | \$150 |
| 306 | Dealers Assurance Company | Rescind Pg 14 Data – 12/2020 | (\$1,300) |
| 313 | Essentia Insurance Company | Stat Err > 5% - 03/2021 | \$150 |
| 313 | Essentia Insurance Company | Late MAS - 05/2021 | \$500 |

I. STATISTICAL SYSTEM (continued)

B. Statistical Plan Penalty Fee Program (continued)

Penalty Assessments 2nd Quarter 2021

| | | | Assessment |
|------------|-----------------------------------|-----------------------------|---------------|
| <u>Co#</u> | Company Name | Assessment | <u>Amount</u> |
| 323 | Esurance Insurance Company | Stat Err > 5% - 01/2021 | \$150 |
| 323 | Esurance Insurance Company | Late DA Response – 12/2020 | \$150 |
| 336 | Employer's Mutual Casualty Co | Stat Err > 5% - 04/2021 | \$150 |
| 347 | Selective Insurance Co of SC | Late MAS - 03/2021 | \$500 |
| 349 | Selective Insurance Co of SE | Late MAS - 03/2021 | \$500 |
| 399 | Fireman's Fund Insurance Co | Late MAS 01/2021 | \$9,000 |
| 399 | Fireman's Fund Insurance Co | Late MAS 02/2021 | \$6,000 |
| 399 | Fireman's Fund Insurance Co | Late MAS 03/2021 | \$3,000 |
| 429 | Government Employee's (Comm) | Late MAS 03/2021 | \$500 |
| 486 | Harleysville Preferred Ins Co | Stat Err > 5% - 03/2021 | \$150 |
| 549 | Manufacturers Alliance Ins Co | Rescind DA Resp – 12/2020 | (\$150) |
| 597 | Permanent General Assurance | Late Page 14 Data - 03/2021 | \$900 |
| 622 | National Interstate Insurance Co | Late DA Response – 12/2020 | \$150 |
| 623 | National Surety Corporation | Late MAS - 02/2021 | \$6,000 |
| 623 | National Surety Corporation | Late MAS - 03/2021 | \$3,000 |
| 737 | Progressive Casualty Ins Co | Stat Err > 5% - 03/2021 | \$150 |
| 756 | RLI Insurance Company | Stat Err > 5% - 03/2021 | \$300 |
| 833 | Berkley Hathaway Specialty Ins Co | Stat Err > 5% - 04/2021 | \$450 |
| 844 | Tokio Marine America Ins Co | Stat Err > 5% - 03/2021 | \$150 |
| 951 | Vanliner Insurance Company | Late DA Response – 12/2020 | \$150 |
| 963 | Harleysville Worcester Ins Co | Stat Err > 5% - 03/2021 | \$150 |
| 979 | American Bankers Ins Co of FL | Stat Err > 5% - 03/2021 | \$150 |
| 989 | Foremost Insurance Company | Stat Err > 5% - 01/2021 | \$150 |
| 989 | Foremost Insurance Company | Stat Err > 5% - 02/2021 | \$150 |
| 989 | Foremost Insurance Company | Stat Err > 5% - 03/2021 | \$300 |
| 989 | Foremost Insurance Company | Stat Err > 5% - 04/2021 | \$300 |
| 992 | Motors Insurance Corporation | Late Expln – 03/2021 | \$1,100 |
| 996 | Indemnity Ins Co of North America | Late DA Response – 12/2020 | \$150 |
| | | | |
| | | Total | \$68,750 |

II. CESSION/MAIP PLACEMENT RECORD REPORTING

A. Cession Submission

CAR accepts cession data via two different methods: on-line entry through CAR's website and FTP transmission. Please contact your company's Data Analyst if you need assistance in gaining access to CAR's website application.

CAR accepts cession records and cession corrections on commercial business for policy years 2019 - 2021.

B. Cession Backdates

1. TX1/TX2 Cession Backdate Appeals based on Intent to Cede

In instances where a company provides documentation showing its intent to cede a specific policy, CAR maintains the authority to act upon those appeals provided the backdate request does not exceed 25 policies. Furthermore, the appeal and associated documentation must meet the criteria outlined in Chapter 2 of the Manual of Administrative Procedures. For any policy that does not meet the criteria, CAR does not have the authority to grant the appeal; the company then can present the appeal before the Operations Committee.

There have been no "intent-to-cede" appeals since the last publication of the Operational Reports.

2. TX5 Cession Backdate Appeals

In instances where a company intended to write a policy voluntary, it can appeal for a transaction 5 (uncede) backdate. CAR maintains the authority to approve these types of appeals when the documentation provided clearly shows the company made the decision to write the policy voluntary prior to the policy effective date.

There have been no TX5 backdate requests made since the last publication of the Operational Reports.

II. CESSION/MAIP PLACEMENT RECORD REPORTING (continued)

3. CR215 Cessions Automatically Backdated

On a quarterly basis, CAR produces the CR215 report that shows the volume of cessions backdated for involuntary producer business. The program monitors the three current reporting years for cession activity. Accordingly, CAR ran the latest report August 2, 2021 monitoring policy years 2019, 2020 and 2021 for 2nd Quarter 2021.

No company exceeded the tolerances for policy effective years 2019, 2020 and 2021 as of the 2nd Quarter 2021 report.

The following exhibits show the industry's volume of backdated cessions. On the report itself, the column to the right of percent backdated indicates if the volume of backdated producers exceeds the tolerance level. Accordingly:

- an asterisk (*) indicates that more than 5% of the total new business cessions for the company are backdated.
- a pound symbol (#) indicates more than 5% are backdated but fall within the tolerance level. (*The tolerance level is 5% and 25 policies in error*).

Policy Year 2019 Commercial

| CO NO | POLICIES ELIGIBLE | BACKDATED POLICIES | PERCENT BACKDATED | % CHANGE | PD LOSSES COVERED | O/S LOSSES COVERED |
|--------|----------------------|-----------------------|----------------------|-------------|----------------------|-----------------------|
| 154 | 343 | 2 | 0.6 | 0.0 | 0 | 0 |
| 279 | 6 | 0 | 0.0 | 0.0 | 0 | 0 |
| 717 | 197 | 4 | 2.0 | 0.0 | 0 | 0 |
| 732 | 160 | 2 | 0.6 | 0.0 | 0 | 0 |
| 734 | 156 | 4 | 2.6 | 0.0 | 0 | 0 |
| 773 | 5 | 0 | 0.0 | 0.0 | 0 | 0 |
| Totals | 867 | 11 | 1.3% | N/A | 0 | 0 |

^{*} indicates that more than 5% of the total new business cessions for the company are backdated.

[#] indicates more than 5% are backdated but fall within the tolerance level. (*The tolerance level is 5% and 25 policies in error*).

II. CESSION/MAIP PLACEMENT RECORD REPORTING (continued)

Policy Year 2020 Commercial

| CO NO | POLICIES ELIGIBLE | BACKDATED POLICIES | PERCENT BACKDATED | % CHANGE | PD LOSSES COVERED | O/S LOSSES COVERED |
|--------|----------------------|-----------------------|----------------------|-------------|----------------------|-----------------------|
| 154 | 261 | 0 | 0.0 | 0.0 | 0 | 0 |
| 279 | 3 | 0 | 0.0 | 0.0 | 0 | 0 |
| 717 | 89 | 2 | 2.2 | 0.0 | 0 | 0 |
| 732 | 108 | 1 | 0.9 | 0.0 | 0 | 0 |
| 734 | 67 | 2 | 3.0 | 0.0 | 0 | 0 |
| 773 | 1 | 0 | 0.0 | 0.0 | 0 | 0 |
| Totals | 529 | 5 | 0.9% | N/A | 0 | 0 |

^{*} indicates that more than 5% of the total new business cessions for the company are backdated.

Policy Year 2021 Commercial

| CO NO | POLICIES ELIGIBLE | BACKDATED POLICIES | PERCENT BACKDATED | % CHANGE | PD LOSSES COVERED | O/S LOSSES COVERED |
|--------|----------------------|-----------------------|----------------------|-------------|----------------------|-----------------------|
| 154 | 101 | 1 | 1.0 | -0.4 | 0 | 0 |
| 279 | 2 | 0 | 0.0 | 0.0 | 0 | 0 |
| 717 | 39 | 0 | 0.0 | 0.0 | 0 | 0 |
| 732 | 42 | 4 | 0.0 | 0.0 | 0 | 0 |
| 734 | 42 | 4 | 9.5 | # 7.6 | 0 | 0 |
| 773 | 1 | 0 | 0.0 | 0.0 | 0 | 0 |
| Totals | 227 | 5 | 2.2% | N/A | 0 | 0 |

^{*} indicates that more than 5% of the total new business cessions for the company are backdated.

[#] indicates more than 5% are backdated but fall within the tolerance level. (*The tolerance level is 5% and 25 policies in error*).

[#] indicates more than 5% are backdated but fall within the tolerance level. (*The tolerance level is 5% and 25 policies in error*).

II. CESSION/MAIP PLACEMENT RECORD REPORTING (continued)

C. CA5010 Flat Cancellation Audit

Twice per year CAR runs the CA5010 - Flat Cancellation Documentation Listing. Its purpose is to randomly sample flat-canceled policies to verify that the industry is using flat-cancellation transactions properly. The report was run on July 26, 2021 and the documentation is due back on October 1, 2021. Please note documentation can now be uploaded through the CAR Accounting application on the website using your account id and password.

II. CESSION/MAIP PLACEMENT RECORD REPORTING (continued)

D. MAIP Placement Record Reporting Analysis

On a monthly basis, CAR reviews the quality of MAIP Placement Record reporting and produces a report which highlights the error counts for various types of errors. Companies with excessive error counts are contacted and requested to research the cause of its reporting problem and if appropriate provide a corrective action plan.

COMMONWEALTH AUTOMOBILE REINSURERS MAIP PLACEMENT RECORD REPORTING ANALYSIS

Reflects Statistically Reported Data for Policy Effective Months 07/2020 to 06/2021 Reflects MAIP Placement Record Reported Data as of August 18, 2021

| | | | | D -:4 - 1 | | MAIP | |
|---------|---------|----------|-------|----------------------|------------|--------------|--------|
| | Missing | Rejected | Fatal | Rejected Take-Out | MPRs with | Premium with | Active |
| Company | MPRs | MPRs | MPRs | Credits | No Premium | No MPR | MPRs |
| 113 | 0 | 0 | 0 | 0 | 0 | 1 | 263 |
| 153 | 1 | 0 | 1 | 28 | 8 | 2 | 2280 |
| 192 | 0 | 1 | 0 | 0 | 0 | 0 | 372 |
| 193 | 0 | 4 | 1 | 0 | 0 | 21 | 31 |
| 202 | 0 | 0 | 0 | 0 | 0 | 0 | 100 |
| 250 | 0 | 0 | 0 | 0 | 0 | 0 | 9 |
| 258 | 0 | 0 | 0 | 0 | 0 | 0 | 11 |
| 279 | 5 | 25 | 1120 | 10 | 77 | 395 | 10235 |
| 304 | 0 | 0 | 0 | 0 | 0 | 0 | 4 |
| 308 | 0 | 0 | 0 | 0 | 0 | 0 | 109 |
| 315 | 0 | 0 | 0 | 0 | 0 | 0 | 31 |
| 354 | 0 | 61 | 1 | 0 | 1 | 154 | 2738 |
| 363 | 0 | 0 | 0 | 0 | 0 | 0 | 106 |
| 422 | 0 | 0 | 0 | 0 | 0 | 0 | 65 |
| 531 | 0 | 0 | 0 | 0 | 1 | 0 | 679 |
| 584 | 0 | 1 | 1 | 0 | 0 | 1 | 741 |
| 604 | 9 | 0 | 125 | 0 | 23 | 1 | 109 |
| 612 | 1 | 1 | 9 | 41 | 0 | 3 | 707 |
| 664 | 3 | 16 | 0 | 1 | 0 | 7 | 1215 |
| 724 | 0 | 0 | 2 | 0 | 0 | 0 | 450 |
| 726 | 0 | 0 | 0 | 0 | 0 | 0 | 9 |
| 731 | 0 | 0 | 0 | 51 | 0 | 0 | 0 |
| 735 | 0 | 0 | 0 | 0 | 0 | 0 | 314 |
| 773 | 0 | 0 | 31 | 28 | 3 | 3 | 3458 |
| 827 | 0 | 0 | 0 | 0 | 0 | 0 | 424 |
| 890 | 0 | 0 | 0 | 0 | 0 | 0 | 189 |
| 908 | 0 | 0 | 0 | 0 | 1 | 0 | 2636 |
| 959 | 0 | 0 | 0 | 0 | 0 | 0 | 34 |
| 988 | 0 | 1 | 5 | 11 | 0 | 1 | 817 |
| Average | 1 | 4 | 45 | 6 | 4 | 20 | 970 |

III. RESIDUAL MARKET INFORMATION

A. Residual Market Volumes

The MAIP Residual Market and Commercial Residual Market volume results for the past seven years are highlighted in the chart below. The residual market rate for the current year is based on statistically reported data only and does not include estimates for missing data.

| Effective Year | MAIP Residual Market % | Commercial Cession % | Time Period |
|-------------------|---------------------------|-------------------------|------------------|
| 2015 | 2.6% | 20.4% | Final Result |
| 2016 | 1.4% | 21.8% | Final Result |
| 2017 | 1.3% | 22.1% | Final Result |
| 2018 | 1.2% | 22.7% | Final Result |
| 2019 | 1.0% | 21.6% | Final Result |
| 2020 | 0.7% | 18.6% | Final Result |
| 2021 | 0.5% | 18.7% | As of June, 2021 |

Commercial Residual Market volume reports are available on CAR's website (www.commauto.com).

B. Private Passenger – Massachusetts Automobile Insurance Plan (MAIP)

Policy Year 2021 Results as of June, 2021

| | 2021 @ 06 Months | % Total | 2020 @ Final | <u>% Total</u> |
|--------------------------|---------------------|---------|-----------------|----------------|
| MAIP Assigned (CAR-ID 9) | 13,453 | 0.5% | 33,206 | 0.7% |
| MAIP Retained (CAR-ID 8) | 2,473,005 | 99.5% | 4,728,938 | 99.3% |
| Total | 2,486,458 | 100.0% | 4,762,144 | 100.0% |

C. Private Passenger MAIP Premium and Loss Reports

Private Passenger Premium and Loss reports have been updated through June, 2021 on August 23, 2021 and are available on CAR's website in the MAIP section under Company. These reports provide summary policy year information for statistically reported MAIP assignments (CAR ID Code 9), including premiums, losses, loss ratio, and data for frequency/severity displayed historically by accounting quarter. Member companies will have access to both their own company reports, as well as the industry.

III. RESIDUAL MARKET INFORMATION (continued)

D. Production of Quarterly Participation Reports

CAR posted the June 2021 Quarterly Member Participation Reports to its website on September 3, 2021. From CAR's home page, click Reports sign-on and then select Settlement of Balances. These are secure reports that require a CAR website user id and password to view. Please contact your company's security administrator to request access.

E. Participation Base Data

The 2nd Quarter 2021 estimated Participation Ratios using data reported through the June 30, 2021 monthly accounting shipments will be posted to CAR's website by September 30, 2021.

The Final 2020 Participation Ratios using data reported through the December 2020 monthly accounting shipment were calculated and included in the June Quarter Settlement of Balances, processed in September 2021. These Ratios are included in the calculations of deficit sharing, administrative expenses, and the advanced statistical assessment. Exhibits detailing step-by-step private passenger and commercial participation ratio calculations for individual member companies were posted to CAR's website on August 27th, 2021. From CAR's home page, click Reports sign-on and then select Participation Ratios.

F. Interim Ceding Expenses Estimates – Calendar Year 2021

The 2021 Commercial Servicing Carrier interim expense allowance of 20.94% is detailed in Commercial Lines Bulletin No. 144, distributed on February 12, 2021.

The 2021 Interim Expense Allowances for Taxi, Limousine and Car Services Business of 27.85%, 21.60%, and 19.81% respectively, are detailed in Commercial Lines Notice No. 145, distributed on February 12, 2021.

G. Ceding Expense True-Up for Calendar Year 2020

Ceding expenses for Calendar Year 2020 will be trued-up and processed with the September, 2021 Settlement of Balances, posted to CAR's website in December. The True-Up is calculated using actual reported exposures and will reflect premium tax and commission provisions included in the underlying rates. Similarly, the True-Up of Ceding Expenses for Taxi, Limousine, and Car Service business for Policy Year 2019 at 30 months and 2020 at 18 months will also be included. Company Reports will be mailed to the designated Servicing Carrier contacts at that time.

H. Quota Share

CAR posted the June 2021 Monthly Quota Share and Assignment Order Report to its website on August 27, 2021. The report has been updated to include statistical data from May 2020 to June 2021 effective month policies reported through August 16, 2021.

Member Companies can also view additional reports that provide detailed information about the data used in the Quota Share calculation on CAR's website in the MAIP section under Company.

III. RESIDUAL MARKET INFORMATION (continued)

I. CAR Financial Results – Latest Deficit Projections

The latest valuation of ultimate policy year deficit projections as of June 2021 was posted to CAR's website on September 1, 2021 for the latest three policy years are as follows:

(Numbers are in \$000s)

| Commercial Deficit as of June, 2021 (000) (Valuation: + Surplus, - Deficit) | | | | | |
|--|----------|----------|--|--|--|
| Policy Year Prior Qtr Current Qtr | | | | | |
| 2018 | (\$35.5) | (\$33.6) | | | |
| 2019 | \$3.0 | \$3.7 | | | |
| 2020 | \$30.2 | \$29.4 | | | |

Deficit projections for all policy years can be found on CAR's website (<u>www.commauto.com</u>) in the Financial Reports area using the Deficit Projections link.

J. Commercial Residual Market Rate Filing Withdrawn – April 27, 2021

In light of Filing Guidance Notice 2021-A issued by the Division of Insurance on March 11, 2021, CAR has withdrawn its commercial rate filing applicable to commercial policies with effective dates of July 1, 2021. This withdrawal includes the Commercial Automobile Insurance Manual Rules and Rates, and the Commercial Experience Rating Plan, originally filed on January 12, 2021.

Please refer to Commercial Lines Notice No. 146 for additional information.

K. Reappointment of the Current Four Servicing Carriers

The Governing Committee approved the recommendation of the Commercial Program Oversight Committee to reappoint the current four Servicing Carriers for a five-year term to begin with policies effective January 1, 2022. The Committee also approved a 13.0% general company and ULAE expense allowance for policy year 2022 increasing annually by 2% for the subsequent years of the term.

The Governing Committee also approved transition procedures addressing agency reassignments and policy issuance requirements.

III. RESIDUAL MARKET INFORMATION (continued)

L. Rule 29 Voluntary Credits

CAR ran the Rule 29 credit edit reports for effective date June data in mid-August. These reports are available on CAR's website under the Data Reporting and Quality Reports page.

There is no tolerance level for the Rule 29 credits. If a record is incorrect, the credit is not applied. The table below shows the industry's error percent starting with the January 2019 accounting date.

| Accounting Date | Reported Credit Premium | Adjusted Credit Premium | Rule 29 Credit Impact | Error Percentage |
|-----------------|----------------------------|-------------------------------|--------------------------|---------------------|
| Jan. 2019 | 893,890,063 | 881,140,060 | -12,750,003 | 1.43% |
| Feb. 2019 | 892,007,624 | 879,454,384 | -12,553,240 | 1.41% |
| March 2019 | 894,491,592 | 881,727,999 | -12,763,593 | 1.43% |
| April 2019 | 899,332,721 | 886,459,002 | -12,873,719 | 1.43% |
| May 2019 | 899,769,870 | 887,084,103 | -12,685,767 | 1.41% |
| June 2019 | 899,552,945 | 887,013,884 | -12,539,061 | 1.39% |
| July 2019 | 913,273,955 | 900,343,902 | -12,930,053 | 1.42% |
| August 2019 | 920,564,625 | 907,799,394 | -12,765,231 | 1.39% |
| Sept 2019 | 908,403,551 | 895,834,183 | -12,569,368 | 1.38% |
| Oct 2019 | 902,467,157 | 889,838,670 | -12,628,488 | 1.40% |
| Nov 2019 | 900,582,755 | 887,96,774 | -12,675,981 | 1.41% |
| Dec 2019 | 901,020,807 | 888,234,335 | -12,786,472 | 1.42% |
| Jan. 2020 | 899,475,299 | 886,602,550 | -12,872,749 | 1.43% |
| Feb. 2020 | 901,917,821 | 888,567,423 | -12.950,398 | 1.44% |
| March 2020 | 901,038,771 | 888,062,566 | -12,976,205 | 1.44 % |
| April 2020 | 900,812,758 | 887,531,268 | -13,281,490 | 1.47% |
| May 2020 | 907,184,560 | 893,418,454 | -13,766,106 | 1.52% |
| June 2020 | 919,180,430 | 904,970,834 | -14,209,596 | 1.55% |
| July 2020 | 931,241,344 | 917,546,045 | -13,395,299 | 1.47% |
| August 2020 | 938,852,853 | 924,595,775 | -14,257,078 | 1.52% |
| Sept 2020 | 946,929,284 | 931,843,069 | -15,086,215 | 1.59% |
| Oct 2020 | 949,968,358 | 934,666,747 | -15,301,611 | 1.61 % |
| Nov 2020 | 951,581,426 | 936,115,688 | -15,465,738 | 1.63 % |
| Dec 2020 | 955,915,728 | 939,750,307 | -16,165,421 | 1.69 % |
| Jan 2021 | 958,147,692 | 942,815,188 | -15,332,504 | 1.60% |
| Feb 2021 | 962,401,368 | 945,977,784 | -16,423,584 | 1.71% |
| March 2021 | 971,383,545 | 954,168,192 | -17,215,363 | 1.77% |
| April 2021 | 977,617,682 | 959,704,230 | -17,913,452 | 1.83% |
| May 2021 | 979,947,295 | 962,006,373 | -17,940,922 | 1.83% |
| June 2021 | 978,448,667 | 960,087,627 | -18,361,040 | 1.88% |

IV. ACCOUNTING SYSTEM

A. Update of the Online Accounting System

CAR updates the online accounting system every Thursday night. Accordingly, all new premiums and loss activity and all correction activity are posted to the system on Thursday evenings and viewable to the industry on Friday mornings. This schedule deviates throughout the year following the Monthly Accounting Submission's due date schedule. The table below shows the schedule for updates to the CAR accounting system.

| Month | MAS Due Date | Statistical System Update | Quarter |
|----------------|--------------------|---------------------------|------------------------------|
| January 2021 | March 15, 2021 | March 17, 2021 | |
| February 2021 | April 15, 2021 | April 16, 2021 | 1st Quarter 2021 |
| March 2021 | May 17, 2021 | May 18, 2021 | |
| April 2021 | June 15, 2021 | June 16, 2021 | |
| May 2021 | July 15, 2021 | July 16, 2021 | 2 nd Quarter 2021 |
| June 2021 | August 16, 2021 | August 17, 2021 | |
| July 2021 | September 15, 2021 | September 16, 2021 | |
| August 2021 | October 15, 2021 | October 16, 2021 | 3 rd Quarter 2021 |
| September 2021 | November 15, 2021 | November 16, 2021 | |
| October 2021 | December 15, 2021 | December 16, 2021 | |
| November 2021 | January 18, 2022 | January 19, 2022 | 4 th Quarter 2021 |
| December 2021 | February 15, 2022 | February 16, 2022 | |

B. Error Write-Off

To ensure that each company's cession, premium, and loss reporting is accurate and timely, CAR edits all ceded data through four accounting edits to ensure sound reporting procedures. If any ceded record fails one or more of these edits, it lists on the Error Policies report on CAR's website. (You can find a description of these error codes in the Policy Edit Package).

For losses specifically, CAR requires every record to be fixed within one year of falling into accounting error. If a loss record has not been fixed after a year of remaining in error, CAR writes-off that loss record and assesses an interest fee of 10%. This write-off process occurs the last Saturday of every month. The table on the following page shows the write-off amounts and associated 10% fees for second quarter 2021.

Lastly, CAR also provides loss data eligible for future loss write-offs. The potential loss write-offs for September 2021 through February 2022 are shown following the 2nd Quarter Write-Off exhibit.

IV. ACCOUNTING SYSTEM (continued)

B. Critical Error Write-Off (continued)

 $2nd\ Quarter\ 2021-Loss\ Write-Off$

| Company | May 2021 | June 2021 | July 2021 | Total |
|---------|----------|-----------|-----------|-------|
| 154 | | | | |
| 245 | | | | |
| 279 | | | | |
| 717 | | | | |
| 732 | | | | |
| 734 | | | | |
| 773 | | | | |
| Total | | | | |

$2nd\ Quarter\ 2021-10\%\ Loss\ of\ Investment\ Fees$

| Company | May 2021 | June 2021 | July 2021 | Total |
|---------|----------|-----------|-----------|-------|
| 154 | | | | |
| 245 | | | | |
| 279 | | | | |
| 717 | | | | |
| 734 | | | | |
| 773 | | | | |
| Total | | | | |

Potential Loss Write-Off September 2021 through May 2022

| Company | September 2021 | October 2021 | November 2021 | December 2021 | January 2022 | February 2022 | Grand Total |
|---------|-------------------|-----------------|---------------|------------------|-----------------|------------------|----------------|
| 154 | | | | | | | |
| 279 | | | | | | | |
| 717 | | | | | | | |
| 732 | | | | | | | |
| 734 | | | | | | | |
| 773 | | | | | | | |
| | | | | | | | |
| Totals | | | | | | | |

IV. ACCOUNTING SYSTEM (continued)

C. Non-Critical Error "Audit Review" Program

With the implementation of the CAR Accounting system moving to the website and off of the mainframe platform, there have been changes to the accounting edits. Specifically, error codes 3, 5, 8 through 11 have been eliminated from displaying in the CAR Accounting system. Accordingly, the Audit Review program has become obsolete as these error codes will no longer be monitored.

D. Ceded Premiums In Error – Limited Commercial Servicing Carriers

The exhibit below shows a summary of ceded premium in accounting error. Companies can view their error policies via CAR's website under the CAR Accounting link from the main Reports Page. CAR is providing this information as a way for Limited Commercial Servicing Carriers to monitor both their ceded premium and ceded loss reporting to correct any errors prior to a write-off or close of a policy effective reporting year.

| Company | Policy Effective | Critical Premium | Error Percent |
|-----------|------------------|------------------|---------------|
| | Year | Dollars | |
| 154 | 2019 | 0 | 0.00 |
| 154 | 2020 | 0 | 0.00 |
| 154 | 2021 | 252,868 | 0.95 |
| 279 | 2019 | 0 | 0.00 |
| 279 | 2020 | 0 | 0.00 |
| 279 | 2021 | 0 | 0.00 |
| 717 | 2019 | 0 | 0.00 |
| 717 | 2020 | 0 | 0.00 |
| 717 | 2021 | 0 | 0.00 |
| 732 | 2019 | 0 | 0.00 |
| 732 | 2020 | 0 | 0.00 |
| 732 | 2021 | 1,882 | 0.01 |
| 734 | 2019 | 0 | 0.00 |
| 734 | 2020 | 0 | 0.00 |
| 734 | 2021 | 0 | 0.00 |
| 773 | 2019 | 0 | 0.00 |
| 773 | 2020 | 0 | 0.00 |
| 773 | 2021 | 0 | 0.00 |
| Total Ind | | 254,750 | 0.05 |

E. Penalty Forecasting Program

CAR produces the Penalty Forecasting exhibits in March, June, September, and December. The program helps companies in their correction efforts and helps Servicing Carriers track potential future penalties if corrective actions are not taken by the companies. If you do not have access to the reports, please contact your company's Security Administrator to request access.

CAR posted the 2nd Quarter 2021 forecasting reports on September 7, 2021.

IV. ACCOUNTING SYSTEM (continued)

F. 2019 Cession/No Premium Write-Off

When CAR closes a cession reporting year, it assesses a final penalty against policies that have an active cession record but no corresponding positive premium. The 2019 premium reporting year is due to close on February 16, 2022. Accordingly, CAR will no longer accept cession activity for the 2019 policy effective year and all policies that contain an active cession with no positive premium will be subject to the cession/no premium write-off penalty. The annual Cession/No Premium Write-Off amounts are based on a policy count (excluding flat cancelled and cession/no premium policies) divided by the corresponding full premium (rather than deviated), at 15 months.

Please reference the table below for the write-off penalty amounts for 2019 effective date policies and for historical information.

| Year | PP Penalty | Commercial Penalty | Taxi/Limo/CAR Service Penalty |
|------|------------|-----------------------|----------------------------------|
| 2019 | N/A | \$9,500 | \$9,000 |
| 2018 | N/A | \$7,700 | \$8,600 |
| 2017 | N/A | \$6,700 | \$9,100 |
| 2016 | N/A | \$5,700 | \$8,200 |
| 2015 | N/A | \$5,500 | \$8,300 |
| 2014 | N/A | \$5,200 | \$8,300 |
| 2013 | N/A | \$4,900 | \$8,100 |
| 2012 | N/A | \$4,600 | \$7,700 |
| 2011 | N/A | \$4,400 | \$8,100 |
| 2010 | N/A | \$4,500 | \$7,300 |

V. STATISTICAL AGENT FUNCTION

A. <u>Update of the Online Statistical System</u>

CAR loads statistical data to its permanent database files and updates the online statistical system every Wednesday night. Accordingly, all new premiums and loss activity and all correction activity are posted to the system on Wednesday evenings and viewable to the industry on Thursday mornings. This schedule deviates throughout the year following the end of every Monthly Accounting Submission period. The table below shows this schedule for updates to the statistical system.

| Month | MAS Due Date | Statistical System Update | Quarter |
|----------------|--------------------|---------------------------|------------------------------|
| January 2021 | March 15, 2021 | March 17, 2021 | |
| February 2021 | April 15, 2021 | April 16, 2021 | 1st Quarter 2021 |
| March 2021 | May 17, 2021 | May 18, 2021 | |
| April 2021 | June 15, 2021 | June 16, 2021 | |
| May 2021 | July 15, 2021 | July 16, 2021 | 2 nd Quarter 2021 |
| June 2021 | August 16, 2021 | August 17, 2021 | |
| July 2021 | September 15, 2021 | September 16, 2021 | |
| August 2021 | October 15, 2021 | October 16, 2021 | 3 rd Quarter 2021 |
| September 2021 | November 15, 2021 | November 16, 2021 | |
| October 2021 | December 15, 2021 | December 16, 2021 | |
| November 2021 | January 18, 2022 | January 19, 2022 | 4 th Quarter 2021 |
| December 2021 | February 15, 2022 | February 16, 2022 | |

B. Annual Statement and Annual Statement Reconciliation

CAR collects the quarterly annual statement figures from the industry according to the schedule below. Those companies that have greater than a 5% dollar difference between the data statistically reported and the financial data entered on the Page 14 must respond to this difference according to the schedule below.

| Quarter | Due Date Quarterly Annual Statement | Run Date of the Reconciliation Program | Due Date Reconciliation Response |
|----------|---|--|-------------------------------------|
| 1st 2021 | June 15, 2021 | July 1, 2021 | Approx. August 1, 2021 |
| 2nd 2021 | September 15, 2021 | October 1, 2021 | Approx. November 1, 2021 |
| 3rd 2021 | December 15, 2021 | January 3, 2022 | Approx. February 3, 2022 |
| 4th 2021 | March 15, 2022 | April 1, 2022 | Approx. May 3, 2022 |

The Annual Statement collection of Page 14's for 1st Quarter 2021 was due on June 15, 2021. Penalties for late Page 14 amounted to \$6,400. Reconciliation 1st Quarter 2021 responses were due August 1, 2021 and penalties amounted to \$1,100. All penalties were included 2nd Quarter 2021 Settlement of Balances. CAR is currently collecting 2nd Quarter 2021 Annual Statement Statutory Page 14 data and it is due at CAR on September 15, 2021. The 2nd Quarter 2021 Reconciliation is due to run on or about October 1, 2021.

V. STATISTICAL AGENT FUNCTION (continued)

C. Rate Edit Processing

CAR processes ceded commercial data through a rate editing routine for the latest two policy effective years. The table below shows the industry results by line of business and policy effective year.

| | Line of Business | Eligible Records | Records in Error | Error % |
|------------------|------------------|------------------|------------------|---------|
| | Liability | 56,384 | 521 | 0.92% |
| COMM | No Fault | 51,579 | 208 | 0.40% |
| 2020 EFF YEAR | Physical Damage | 35,479 | 295 | 0.83% |
| | Total | 143,442 | 1,024 | 0.71% |
| | Liability | 20,506 | 147 | 0.72% |
| COMM | No Fault | 20,267 | 74 | 0.37% |
| 2021 EFF YEAR | Physical Damage | 14,718 | 112 | 0.76% |
| | Total | 55,491 | 333 | 0.60% |

The Commercial Rate Edit program incorporates a tolerance level to ensure the quality of the data the industry reports to CAR. The tolerance level is 2% and 50 records in error. If a company exceeds the rate edit tolerance levels on any one line of business, the company has six months to reduce its volume of rate errors on that line of business to below 2% or less than 50 records in error. Companies are responsible for monitoring whether they exceed the error tolerance by viewing the Commercial Rate Edit reports on CAR's website.

Commercial Rate Edit penalties apply to Current and Previous Effective Years. Current Effective Year includes policies effective January 2021 – December 2021. Previous Effective Year includes policies effective January 2020 – December 2020. Companies should contact the Residual Market Services Department regarding Rate Edit reporting.

V. STATISTICAL AGENT FUNCTION (continued)

D. Deleted Washout Records

During the weekly statistical load, CAR deletes those records that washout within the same file. The table below shows those companies whose volume of deleted washout records exceeds 20% and it shows the overall industry total for all companies combined. If you would like to know your own company's washout total, please contact your Data Analyst. Periodically, CAR contacts those companies that have an excessive volume of washout activity to encourage them to reduce their volume.

Deleted Washout Totals
For All Shipments Received Through 06/2021

| COMPANY | RECORD | WASHOUT | WASHOUT |
|---------|-----------|-----------|---------|
| NUMBER | COUNT | COUNT | PERCENT |
| 017 | 192 | 616 | 31.17 |
| 033 | 628,778 | 1,597,800 | 39.35 |
| 100 | 32,229 | 136,570 | 23.60 |
| 118 | 52,667 | 149,615 | 35.20 |
| 141 | 152,189 | 304,735 | 49.94 |
| 153 | 1,281,239 | 4,258,237 | 30.09 |
| 154 | 187,800 | 373,460 | 50.29 |
| 156 | 8,130 | 21,638 | 37.57 |
| 158 | 16 | 19 | 84.21 |
| 201 | 4,118 | 16,303 | 25.26 |
| 226 | 1,433 | 2,971 | 48.23 |
| 256 | 1,888 | 2,217 | 85.16 |
| 261 | 2,530 | 4,242 | 59.64 |
| 263 | 32 | 102 | 31.37 |
| 265 | 568 | 812 | 69.95 |
| 334 | 34 | 53 | 64.15 |
| 344 | 1,570 | 6,211 | 25.28 |
| 362 | 268,519 | 362,638 | 74.05 |
| 402 | 7,408 | 15,051 | 49.22 |
| 418 | 20,867 | 80,535 | 25.91 |
| 420 | 5,302 | 12,423 | 42.68 |
| 424 | 2,913 | 13,096 | 22.24 |
| 443 | 3,160 | 4,433 | 71.28 |
| 503 | 62 | 214 | 28.97 |
| 577 | 17,800 | 82,044 | 21.70 |
| 626 | 53,898 | 105,374 | 51.15 |
| 627 | 3,534 | 12,424 | 28.44 |
| 638 | 478 | 689 | 69.38 |
| 664 | 207,348 | 655,604 | 31.63 |
| 726 | 12 | 54 | 22.22 |
| 731 | 443,024 | 2,200,030 | 20.14 |
| 737 | 438,154 | 1,426,050 | 30.73 |
| 748 | 14 | 53 | 26.42 |
| 770 | 166,075 | 601,507 | 27.61 |
| 785 | 1,127,358 | 4,106,458 | 27.45 |

V. <u>STATISTICAL AGENT FUNCTION (continued)</u>

D. <u>Deleted Washout Records (continued)</u>

| COMPANY NUMBER | RECORD COUNT | WASHOUT COUNT | WASHOUT PERCENT |
|-------------------|-----------------|------------------|--------------------|
| 823 | 2,044,164 | 4,439,823 | 46.04 |
| 881 | 726 | 1,927 | 37.68 |
| 902 | 68,550 | 128,292 | 53.43 |
| 910 | 29,054 | 53,106 | 54.71 |
| 948 | 2,549 | 10,083 | 25.28 |
| 958 | 928 | 3,572 | 25.98 |
| 963 | 4,856 | 14,735 | 32.96 |
| 996 | 380 | 1,121 | 33.90 |

The 2020 washout total following the 06/2020 shipments was 14.39%

E. Distributional Edits Systems

The Distributional Analysis Edit System is a web report CAR developed to help determine whether companies are experiencing reporting issues relating to Data Quality. The reports are segmented into three sections by type of business: Private Passenger Total Market, Commercial – Voluntary and Commercial – Servicing Carrier business.

The Private Passenger and Commercial Statistical Plan revisions were approved on December 10, 2019 which included an update to the Distributional Analysis Reporting where the components and penalties associated with the Distributional Analysis beginning with the 2020 Distributional Analysis Program have been incorporated with the Statistical Data Quality Penalties. A response is now required by the specified due date or companies will receive a penalty assessment. These details can be found within the Data Quality Program on the Private Passenger and Commercial Massachusetts Statistical Plan Manuals.

CAR ran the report in early March for the December 2020 period. Companies were to respond to any over tolerances by May 7, 2021. The total penalty assessment for the number of outstanding missing and incomplete responses amounted to \$1,950 assessed within 2Q 2021 – Settlement of Balances.

Any questions regarding this reporting should be directed to your companies Data Analyst or a CAR Staff member of the Operational Services Department.

VI. COMMUNICATIONS

A. CAR's Website

To assist Servicing Carriers in evaluating their assigned ERPs relative to CAR Rule 14, C – Production Criteria, CAR developed an application that provides commercial automobile written premium totals for each agency assigned to each Servicing Carrier. The written premiums reflected are the total of both ceded and voluntary commercial auto premiums for all reporting companies for each assigned agency. The data is updated monthly and reflects the most recent 12 months of reported data.

CAR is moving the CAR Accounting error and informational reports to the website along with the Reinsurance Audit reports in mid-September 2021. CAR will distribute a Bulletin announcing the implementation date.

B. Telecommunications

The telecommunications system is available to the industry from 7:00 am to 6:00 pm Monday through Friday. It allows users to access data housed on CAR's mainframe such as policy history information.

The remaining system on CAR's mainframe includes: Statistical Policy Histories only.

VII. PROJECT STATUS REPORTS

CAR works on a variety of projects throughout the year. The table below shows the current projects CAR is working on and their current status.

| Project | Status | Description |
|--|------------------------|--|
| Annual Statement Reconciliation Rewrite | Near completion | Modernization of the application to enhance usability and maintenance. Enhancements will be incorporated during the rewrite. |
| CAR Accounting System | Completed Sept 2021 | Create a web-based correction application to replace the mainframe-based CAR Accounting system. |
| Reinsurance Audit | Completed 2021 | Create a web-based application to replace the mainframe-based application. This was included in the re-write of the CAR Accounting system. |
| Re-Write Company Mainframe Applications | Analysis | The remaining application on CAR's mainframe is: Statistical Policy Histories. All other application have been moved to CAR's website with the implementation of the CAR Accounting and Reinsurance Audit systems in mid-September 2021. |
| Special Investigative Unit Enhancement | Near completion | Includes the ability for underwriting referrals to be uploaded and which will be included in the 25 annual referral minimum required for the sample. |